Page 3 Page 1 LINITED STATES BANKRUPTCY COURT 1 THE COURT: Good morning, everyone. Let's SOUTHERN DISTRICT OF FLORIDA 2 have appearances in the new case, CLSF, I assume 2 3 that's III IV. Inc.: correct? 3 Judge Erik P. Kimball 4 4 MR. GOLD: Yes, Your Honor, that's correct, 5 5 for the name of the entity. In Re: 6 Dan Gold, Ehrenstein Charbonneau Calderin, 6 7 Case No. 12-30081-BKC-EPK for the group of individuals and outfit called MQIC, 8 that are the petitioning creditors this morning. CLSF III IV, INC., 9 THE COURT: Good morning, Mr. Gold. Mr. 9 Debtor. 10 10 Elam. 11 11 MR. ELAM: Good morning, Your Honor. Brett EMERGENCY MOTION TO APPOINT TRUSTEE, PETITIONING 12 Elam on behalf of the alleged debtor, CLSF, III IV, 12 CREDITORS' OMNIBUS EMERGENCY MOTION FOR ORDER DIRECTING IMMEDIATE APPOINTMENT OF INTERIM TRUSTEE (3) 13 13 14 THE COURT: So it's probably III IV, Inc.? 14 15 MR. ELAM: Yes, sir. 15 THE COURT: Okay. Very good. Yes. 16 August 24, 2012 16 17 17 MR. O'QUINN: Good morning, Your Honor. 18 18 Ryan O'Quinn on behalf of the petitioning creditors. 19 The above entitled cause came on for hearing before 19 There's a motion pending, I believe, for my admission the HONORABLE ERIK P. KIMBALL, one of the Judges in 20 the UNITED STATES BANKRUPTCY COURT, in and for the 20 pro hac vice. SOUTHERN DISTRICT OF FLORIDA, at 1515 North Flagler 21 THE COURT: Which I saw. I assume there's Drive, West Palm Beach, Palm Beach County, Florida, on 22 no objection. August 24, 2012, commencing on or about 10:30 a.m., and the following proceedings were had: MR. ELAM: No, Your Honor. 23 23 THE COURT: That would be granted by the 24 24 25 25 Reported by: Jacquelyn Ann Jones, Court Reporter usual form order. Yes. Anybody else? Page 2 Page 4 APPEARANCES: MS. FEINMAN: Good morning, Your Honor. 1 2 Heidi Feinman for the U.S. Trustee. EHRENSTEIN CHARBONNEAU CALDERIN 3 By: ROBERT P. CHARBONNEAU, ESQUIRE THE COURT: Good morning, Ms. Feinman. 3 DANIEL L. GOLD, ESQUIRE 4 Mr. Charbonneau, you want to be silent? On behalf of MQIC, the petitioning creditors 5 MR. CHARBONNEAU: I probably will be, Your O'QUINN STUMPHAUZER, PL Honor, but just for the record, Robert Charbonneau for 6 By: RYAN DWIGHT O'QUINN, ESQUIRE 7 the petitioning creditors. On behalf of the petitioning creditors 8 THE COURT: All right, gentlemen. You can LAW OFFICES OF BRETT A FLAM PA 9 all have a seat, please. By: BRETT A. ELAM, ESQUIRE 10 MR. ELAM: Your Honor, before we start, I On behalf of the alleged debtor 10 11 would just like to -- I would just like to say that OFFICE OF THE U.S. TRUSTEE 12 we have not been properly served. We have just gotten By: HEIDI A. FEINMAN, ESQUIRE (Appearing telephonically) 13 involved in this case. There's no certificate of 12 service on the docket. We ask that we could continue 14 13 15 this hearing until Monday so that we could be properly 14 INDEX 15 16 prepared, properly served. **PAGE** 16 17 In the motion the petitioning creditors WITNESS: DEBORAH C. PECK 17 DIRECT EXAMINATION BY MR. O'QUINN ----- 45 18 assert that the policy that's at issue could lapse. 18 CROSS EXAMINATION BY MR. ELAM ----- 116 19 We do have proof that that policy has been paid, the REDIRECT EXAMINATION BY MR. O'QUINN ----- 132 19 20 premium has been paid, and it will be current through 20 21 21 September 22nd. So I don't really see any type of EXHIBITS 22 damage or harm from the continuance. 23 Exhibits No. 2 thru 12 admitted ----- 43 23 THE COURT: Mr. Gold, did you have a chance Correction made, Exhibits No. 3 thru 12 24 admitted ----24 to talk before the hearing? Exhibits No. 1 and 2 admitted ----- 149 25 25 MR. GOLD: We did. And in fact, just a few

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moments ago Mr. Elam showed me the transfer receipt that I believe he's identifying as the payment for the policy premiums.

Before we get into the defenses to the presentation I would like to make for why a trustee should be appointed, just a point about service, Your Honor. I understand that Mr. Elam makes the point about service not being properly perfected, I guess.

THE COURT: Of what? I'm asking of what. There's two things. The summons was just issued yesterday.

MR. GOLD: The summons was just issued yesterday.

THE COURT: Obviously it can be served by mail. I don't know whether it's been mailed. And then there's the issue with regard to this hearing, the notice of hearing, and the accompanying motion.

MR. GOLD: Yes. The involuntary petition, the motion to appoint the trustee, and the renotice of hearing that set the hearing for 10:30 as opposed to the previous notice of hearing.

Your Honor, our process server made efforts to serve the alleged debtor at two locations. The first address is the address found on Sunbiz, which is the address that the debtor provided for itself with

fourth -- it's either 4235 PGA Boulevard, number 271, or 4325 PGA Boulevard, number 271, which is, in fact, a post office box. Our process server has photographs of both locations, so service was, let's say impossible. I wouldn't say that it was intentionally thwarted, but certainly it was very difficult to affect personal service on this package.

In part, because the address on Sunbiz is not current, and if you're going to affect service on the alleged debtor for a hearing of this sort, you would think the address would be current, but it's not. So that was one disabling condition.

As I said, our process server has forwarded her affidavit on to our office, it's in the process of being uploaded, but these were the activities she undertook yesterday in the afternoon.

The other thing I would like to point out about that is, Mr. Elam is, in fact, here. We did notice Ms. Peck's litigation counsel with all of the pleadings that we filed, the involuntary petition, the motion, the exhibits, and the renotice of hearing.

I had some dialogue with him over the e-mail and asked him after our efforts to serve Ms. Peck at the two addresses failed, do you have another address at which we can serve her, to which I didn't get a

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the Secretary of State, 631 U.S. Highway 1, I believe is the address on the Secretary of State web site.

THE COURT: Which is also the address -- MR. GOLD: The registered agent, correct, which is where we first attempted service of the pleadings that I had just identified to you.

When our process server arrived at that location, she discovered that the office space there is actually vacant and there's a for rent sign on it. So service there was impossible.

She's also in the -- well, my office I should say, is in the process of uploading an affidavit of service from the process server detailing the attempts that she made to serve you -- sorry, to serve the debtor.

The second address --

THE COURT: I did get that (laughter). MR. GOLD: You did get the pleadings, that's right, you did.

THE COURT: It's very large. It doesn't look big on my iPad, but when I scroll through --

MR. GOLD: Yes. It was expensive, for which I apologize up front, but there was a lot of necessary information that had to be attached to that.

The second location, and I believe is the

response that said, yes, please serve her here. I got a response that said, well, you're counsel in the bankruptcy case, you'll figure it out, and no, I won't give you a fax number.

So we took the efforts that I think were reasonable under the circumstances. Ms. Peck is here, Mr. Elam is here. I believe the allegations as set forth in the motion, the reasons why the appointment of an interim trustee immediately and for the benefit of the petitioning creditors, is a separate issue for whether we go forward today, but I'm eager to make my presentation.

THE COURT: Let me address one service issue. Was this mailed, the summons, was it mailed?

MR. GOLD: The summons may have been mailed by U.S. mail. I don't know what we've done with the summons that was issued late yesterday. I couldn't tell you off the top of my head.

THE COURT: So you mean the petition may have been mailed? You just said the summons may have been mailed, but you don't know what was done with the summons?

MR. GOLD: No, I'm sorry. We attempted to serve the petition. The summons was issued late yesterday. Page 9 Page 11

THE COURT: Understood. You don't know whether it was mailed?

MR. GOLD: No, I don't.

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MR. CHARBONNEAU: Judge, just a quick point, and I think maybe the Court may have picked up on it in its opening remarks. We're talking about service versus notice.

THE COURT: I'm aware of that. I'm aware of that.

MR. CHARBONNEAU: Okay. And I think that we have gone over and above what is required of us under the rules to provide notice of this hearing to the alleged debtor and its principal. Service, as you know, can be effectuated by us under 7004. We've also gone above and beyond what is required under that rule and in the process of effectuating service are more than happy to. But I would submit, Your Honor, that --

THE COURT: Let's hear about, what notice was given of today? Everything you said has to do with today as well?

MR. GOLD: Yes.

THE COURT: Including talking with counsel. And when you said the process server went around, that was with the motion and the notice of the 10:30 time?

name is Michael Glazer, I have an e-mail where he says, Mr. Gold, I briefly spoke with Ms. Peck about your filings. She has now been served as of 4 or 5 p.m. Eastern time today, and then he makes his representations about proper service. But he clearly spoke to Ms. Peck.

THE COURT: Let me just let you all know, service under Rule 7004 can be effectuated by mail for everything that is so far at issue in this case.

So unless, Mr. Elam, you tell me that an address different from that shown on the web site for Florida, which the mail may come back, and frankly, I will not care, unless you give me an address that's different from that, I am going to direct the petitioning creditors to serve your client by mail by mailing to the address shown on Sunbiz. This is your chance to tell me that there's a different address that should be used for the debtor. Whether it be Ms. Peck or somebody else, I simply do not care.

MR. ELAM: Your Honor, I would suggest that we use the address that I had just --

THE COURT: Somebody's home address?

MR. ELAM: Yes. So that it gets to Ms.

24 Peck.

THE COURT: That will be the debtor's

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1 MR. GOLD: Yes, Your Honor.

THE COURT: All right. Understood. Yes, Mr. Elam.

MR. ELAM: Your Honor, I would just like to point out that while Mr. Gold said that there were several addresses that they had tried to serve Ms. Peck, on the declaration attached to their petition it states Ms. Peck's home address, 128 Victoria Bay Court, Palm Beach Gardens, Florida, 33418. Nobody ever tried to go there.

THE COURT: So but why do they have to go there? They're not serving her personally, she's a representative; correct?

MR. ELAM: If they wanted to make sure that she had service, I would think that if they had that --

THE COURT: Well, didn't they -- they spoke to a lawyer. Did the lawyer not contact her?

MR. ELAM: I'm not sure --

THE COURT: How did you find out about the case?

MR. ELAM: -- I spoke with Ms. Peck.

THE COURT: So she found out somehow, and there's actual notice.

MR. GOLD: And the lawyer indicated, his

official address for purposes of this case.

MS. PECK: The PGA Boulevard address.

MR. ELAM: Also the PGA Boulevard -THE COURT: Choose one, one address.

THE COURT: Choose one, one address. And then after the service of the summons, since you've made an appearance, you get served.

MR. ELAM: Yes. That's fine. 128 Victoria Bay Court, Palm Beach Gardens, Florida, 33418. And then obviously, as you say, thereafter I can be served.

THE COURT: Correct. All right. But for purposes of today, I want to hear the presentation, because I will reconsider the request for a continuance, but only after I hear the presentation of why I should consider an interim trustee. You understand --

MR. ELAM: Yes, sir.

18 THE COURT: Very good. And then of course, 19 you can respond to renew your motion. Yes, Mr. Gold.

You should both know that I read everything that you filed. Mr. Gold. So including the

22 attachments. I don't read Dutch, but I'm hoping that the translation is certified.

MR. GOLD: Yes. The translation was, in fact, certified. And the certification from the Dutch

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of the FIOD report that you were referencing appears on the last page of the translation.

Then I will make my opening presentation brief, because we're going to do this in two parts. The first is that I think a brief explanation of the structure of the funds and the flow in investor funds is important for today's purposes.

THE COURT: It would be helpful to me. I did read it, but hearing it again, will certainly be helpful.

MR. GOLD: Certainly. And I figure for, actually for the benefit of everybody in the courtroom, that would be something that would be appropriate.

In terms of what we're here for today, as you know, we filed an emergency motion on behalf of the petitioning creditors to appoint an interim trustee on an immediate emergency basis.

As Mr. Elam points out, his client has apparently forwarded premium payments to preserve the underlying policy that we've alleged in our papers is, or perhaps no longer, but as far as the information that we had as of the date of filing the motion, was in peril of lapsing.

There were a number of communications that

more than, I believe 96 million dollars in claims against the network of funds identified as the CLSF funds.

There are also the BGI funds and the LSF funds that are all organized and offered through Quality Investments.

THE COURT: Does the structure for MQIC have some parallel in the United States law that might be helpful in understanding its role?

MR. GOLD: How would I -- how to properly characterize it. It is almost like a governing body, or a policy board, or a policy body that's created, let's say by a group of, who would be class action plaintiffs. So you could almost -- you could almost analogize it to a body like an unsecured creditors' committee in a bankruptcy case.

THE COURT: Is there an agency relationship? MR. GOLD: Yes. There are powers of attorney, there are powers to act, there are responsibilities that are given to the representatives of MQIC who are empowered to take certain actions on behalf of the investors.

There are procedures for their reporting back to the members. There are procedures for their being replaced. There are procedures for their

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led us to believe that, but that's perhaps one prong of the factors that would go into the Court's determination of whether an interim trustee should be appointed immediately.

Just by way of a little bit of background however, to identify and let you know who our petitioning creditors are, our petitioning creditors are individuals and a collective organized under Belgium law, which is actually called a stichting. The stichting goes by the name of MQIC, which is the Maatschap QI Collectief, and QI stands for Quality Investments. It was a body that was organized after the fact of the, as we've identified in our papers, the PCI fraud came to light.

So what happened, Your Honor, was, Provident Capital Indemnity, which is the reinsurer that was chosen by the organizers and issuers of these investment offerings, paid policy premiums to PCI in part to provide what we describe as maturity bonds, which are the bonds that stand behind the life insurance policies and will pay out in case the life insurance policies do not pay out on time.

So this is a collective body, MQIC, that represents and acts on behalf of as many as -- or actually, I'm sorry, more than 700 investors, holding

resignation. It's actually a fairly elaborate set of bylaws.

And just for Your Honor's information, the petitioning creditors and the individuals, and in this case MQIC had at least \$600,000 in claims against the alleged debtor.

What I would like to do now, if I may, before we get into specifics for appointment of the interim trustee, is cede the floor for a moment to Mr. O'Quinn, in part because Mr. O'Quinn is, I think the best person to give the Court the general description of how these funds were organized.

THE COURT: Thank you. Sir.

MR. O'QUINN: Good morning, Your Honor.

By way of background, I'd like to explain to the Court a little bit about the nature of this investment. I'm not sure if the Court is familiar with a viatical or life settlement, but viaticals arose out of the AIDS crisis and a secondary market in insurance policies that covered terminally ill or chronically ill individuals.

In approximately 2000 to 2002, by development of medical diagnoses and treatments, a lot of the critical elements of the viatical industry, particularly AIDS as a chronic or terminal illness.

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fell away as a great marketing tool. And the viatical industry looked for other insurance policies of terminally ill, chronically ill individuals to help fill an investor demand for this type of investment product.

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Throughout the late 1990s and early 2000s the retail sale of fractionalized insurance policies to investors was ripe with fraud. It was something that we witnessed here in South Florida, and it was something that affected the entire nation. It turned into a multi-billion dollar problem.

In approximately 2004 the Securities and Exchange Commission brought a seminal case called Mutual Benefits. The Mutual Benefits case was a case that alleged false life expectancies and misappropriation of premium escrow funds that left investors who had invested in viaticals and life settlements wholly exposed to almost certain loss.

The court -- the Southern District of Florida issued an opinion in May of 2004 finding that viaticals and life settlements were securities, a decision that was appealed to the 11th Circuit, and in May of 2005 that decision was affirmed by the 11th Circuit.

The affirmation of the Southern District of

based on a life expectancy of an insured where the pay 2 out of that would either be annualized in the BGI 3 funds, or in a lump sum payment at the end of the CLSF 4 funds.

The organizers of the Quality Investments fraud dealt with the life expectancy fraud problem by representing to investors that they had the ability to go into the market and buy reinsurance from an undisclosed reinsurer that they made representations about the safety and solvency of this company, but told investors that the identity of this company was a proprietary secret.

So the investors were told that their payment, their investment in this insurance policy was reinsured, and the payment of their return was a guaranteed payment on a date certain, and that there were virtually no risks that could adversely impact the timing date of that investment.

Investors were told that the investments they were making were in American insurance policies that would be overseen by an American attorney. And they were specifically told in the offering documents that these investments would be overseen by a licensed attorney who would be subject to disciplinary rules and all of the accruements that go with a member of a

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Florida's determination that viaticals and life 2 settlements were securities had a devastating effect 3 on the life settlement market domestically, because it became clear that the issuers of these investment 5 contracts now fell within the regulatory ambit of the 6 Securities and Exchange Commission and its disclosure 7 and anti-fraud provisions.

It was in that climate that Quality Investments was born. A group of individuals who were familiar with the sourcing of life insurance policies now had the market for their policies decimated. And what they did is, they organized a new business, Quality Investments, that was intending to take those insurance policies, package them in the same manner that they'd been packaged in prior years, but now to form a foreign entity and to sell them off to international investors in a sale that was specifically intended to evade U.S. regulatory oversight.

From approximately 2005 through 2010 this offering developed and changed in some ways, but generally stayed fairly similar to offerings that the Court may be familiar with, the Financial Federated Viatical offering, or the Mutual Benefits offering, where investors were promised a significant return

Bar of the United States.

Investors believing that these investments were sound and guaranteed, and would return between 8 and 15 percent in annualized returns, were told to wire their funds directly to an attorney trust account in the United States where those funds would be safeguarded and held for the purpose of acquiring the insurance policy, and importantly, for the maintenance of that insurance policy through the payment of premiums.

Unfortunately, the documents in this case differ slightly from the actual structure of the fraud. So when the Court is looking at this issue, the Court needs to take notice of whether or not you're looking at the form that was presented to investors prior to the investment, or the form that the investment actually undertook when they collected the money and executed the acts in furtherance of what essentially is the scheme.

Investors sent their money to an attorney trust account in New Jersey. That money was used to purchase an insurance policy, to put that policy into a Florida corporation so that it could be held by that Florida corporation, and the expectation was that the premium payments on that policy would be continually Page 21 Page 23

made through the end of that maturity date or the collection on the maturity bond.

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Unfortunately what happened is the money in those trust accounts was misappropriated leaving these policies exposed to the longevity risk of a maturity date that is exceeded by the insured.

The revelation that the PCI fraud was, in fact, a fraud, and a fraud that we believe was somewhat independently operated from some of the other acts of fraud that we'll be talking about in this case, when the PCI fraud was revealed it became apparent that the guaranteed pay out date was now somewhat threatened. And it began to unravel ultimately the Quality Investments offering. And I think that Mr. Gold will be going into some of the aspects of that bad conduct and its effect on the investors and their needs at this time.

But essentially what you ended up with in this fraud is investors who, based on material misrepresentations, wired money to a U.S. account for the purpose of purchasing, packaging and holding insurance policies. Those insurance policies were each placed into an individual corporation, and that corporation was the legal owner and the beneficial owner of that insurance policy, and is the holder of

attached to the motion to appoint the trustee says is that it does, in fact, serve as the basis for other similar offerings that are going to be made by the organizers of the CLF funds by this outfit we call QI, Ouality Investments.

Why we're here today. As you've also heard, is that the investors, through their various communications with Quality Investments and with Ms. Peck herself, were extremely worried about their investments, had no indication obviously of when a pay out would come, in part because of the PCI fraud, but in part because of the communications that they were receiving through Ms. Peck's office.

As Your Honor knows, the standard to appoint an interim trustee is potential wasted assets, concealment, and dissipation of the same.

Mr. Elam this morning just before the hearing showed me a wire confirmation. He claims that the wire confirmation is a confirmation that the premiums on this particular policy, on the policy that's being held by CLSF III IV, Inc., has, in fact, been paid. The wire transfer confirmation is dated August 21st. So we filed our motion on August 22nd.

I couldn't tell you a couple of things about the transfer. I could certainly look at the face

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the res that is the subject of each investor's claim. So an investor has a specific corporation, and a specific claim against that corporation, for the amount of their anticipated pay out.

THE COURT: And this debtor, the alleged debtor, is just one of these many corporations?

MR. O'QUINN: One of approximately 60, yes, Your Honor.

Thank you, Your Honor.

MR. GOLD: And as Your Honor just pointed out, and probably shouldn't come as a surprise to you. this particular involuntary case is one among what we can anticipate to be many, as you probably found for vourself.

In this instance what we have are the requisite number of petitioning creditors against this particular entity. We're lining up others. But this case is instructive in a couple of respects.

One, this case is paradigmatic for the rest of certainly the CLF cases in the sense that we have investors who invested in the fund, and in reliance on the prospectus which served as the basis and the model for all other subsequent CLSF funds and CLSF prospectuses.

One of the things with prospectus that we've

amount and see how much was transferred. I can also look at the wire transfer confirmation and see that it's tagged to, I'm looking around the courtroom to make sure we're only among the folks here who are authorized to be here and we don't have any other calendar folks here, it's the Herkowitz policy.

I've taken pains where possible to redact the policy number or the policy name because these are folks who are still alive and may not want to see their name in the paper --

THE COURT: I saw. But does it show the recipient and indicate its purpose on the wire transfers received?

MR. GOLD: I would have to look again at the wire transfer confirmation. The recipient is Wells Fargo Bank. It's debited out of Ms. Peck's account. There's the account number. And it says the template name is Robert Herkowitz, the name of the underlying insured, CLSF III-IV. It appears to come out of -originator information is Deborah C. Peck, Esquire, 631 U.S. Highway 1, Suite 303, North Palm Beach, Florida, which is the address also of the registered agent, Ms. Peck, and the alleged debtor. And it says premium payment policy JF5516678. So it looks like it's penned to the right policy.

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THE COURT: And Wells Fargo is the appropriate recipient?

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MR. GOLD: I don't know, because I believe that the underlying -- the underlying carrier is Jefferson Pilot for this particular policy. I think it's Jefferson Pilot. It says Lincoln Financial Group, which I may just have the name of the carrier wrong. I could look very quickly and see if I've got the right one.

THE COURT: Well, you had three concerns, there are other concerns, but there was a concern with regard to the policy terminating as a result of the --

MR. GOLD: It's really with regard to the policy terminating.

THE COURT: Concern with regard to its potential transfer.

MR. GOLD: Yes.

THE COURT: And a concern with regard to other transfers of funds which may be held in trust for the benefit of this entity.

MR. GOLD: That's right, Your Honor. So there are some things that we don't know. Even if we know now that a payment has been made presumably to preserve a policy, we don't know where those funds came from.

called the premium buffer. The premium buffer, as you can imagine, was supposed to be that amount held in reserve in case premium payments had to be made over a longer period.

In this particular instance, I don't imagine that the payments that may have been made to preserve this policy were made out of the premium buffer. It seems unlikely after all of the things that the FIOD did regarding the various transfers in and out of Ms. Peck's trust account. Which brings me back to why we're here and why we're seeking a trustee.

Ms. Peck may have made a transfer here to preserve the policy. There are a couple of things that we don't know. We don't know if there are any funds remaining in this alleged debtor. We don't know if any funds remaining from those original investor payments remain, what their status is, how much, what's happened to them. It sounds like, based on the payment being made, that the policy has't been transferred.

However, as we've detailed in the motion and the the exhibits attached thereto, there definitely been several attempts and several meaningful conversations regarding potential transfers.

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It would be me speculating, but I don't know, and based on the report of the FIOD, I would be highly skeptical that the funds used to make that payment would have been what are termed in the CLSF prospectus as the premium buffer, which, to just give a very brief explanation of that is, when an investor made their initial investment through Quality Investments, and made their payments to Ms. Peck's trust account, there were two payments that were subtracted from that original investment for payment of premiums of the life insurance on the one hand, and the reinsurance, the maturity bond on the other. I believe the payment on the maturity bond was roughly 24, or 25,000 that was paid all in one payment and basically prepaid the entire amount that any investor was supposed to pay to secure the maturity bond. The other two components for the life

The other two components for the life insurance were roughly 13,000 and change each. So any investor's contribution in the original -- or the initial contribution was broken down into increments of at least 240,000. So of that 240,000 at least 13,000 was supposed to go to an initial, I'll call it an initial, premium payment, and there was supposed to be another 13, an identical amount, 13,000 and change, 13,100 and something, reserved for what the prospectus

THE COURT: This was actually noted apparently in the letter to investors.

MR. GOLD: It was. In fact, Ms. Peck, I believe said she would have no choice but to sell certain policies to preserve others. Now, that may be a triage strategy that has a kind of facial appeal, but it's certainly not what's authorized under the prospectuses, it's not what the investors expected, and what it would also do is use funds or use assets of one set of investors who invested in one fund to preserve assets in another fund.

Which we could talk at the appropriate time about whether or not that's a breach of fiduciary duty. But it's certainly not something investors in any particular fund would want to see happen if their assets were used to preserve assets in another fund for the benefit of a different group of investors.

So as you can see, sort of the nature of this case is going to in part determine and kick off activities that -- or activities is the wrong word, I'm sorry, the pursuit of remedies that are going to have ripple effects throughout the entire network of funds.

One of the things that the investors would like to see, and certainly urge you to consider very

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strongly, is that Ms. Peck has lost the trust. Ms. Peck's history of transfers as outlined in the FIOD report is certainly disturbing.

It may be the case that a transfer of funds in this case was made to preserve this particular policy. But what we don't know is what the general tenor, what the general conduct of transfers in and out of her trust accounts in general have been. And what the extent of lost money is. According to the FIOD, it's more than 140 million dollars.

I couldn't tell you standing here today how much money may have been misappropriated through this debtor, or whether any money has been misappropriated through this debtor. But what I can tell you is, because of the seriousness of the allegations, even if a trustee is not appointed today, we definitely will push to have a trustee appointed eventually, and that eventuality, I think is undeniable.

But we're going to pursue and use every discovery device available to retrieve as much information as we can, because as the FIOD has outlined, the extent of the transfers, the extent of misappropriation of investor funds, is certainly alarming, and is more than half of the total of investor funds that were processed through Ms. Peck's

25th e-mail, or March 25th letter to investors, is to collectivize premiums, and basically to use premiums to pay off lapsing policies on an imminent danger, or imminent danger of lapsing basis, which again, is not authorized by -- it doesn't authorize her to do that under the prospectuses. It's also again, a co-mingling of investor funds in a way that was not the bargain that was struck, was not the contractual expectation that the investors had with her.

More to the point though, we don't again, we just don't know the providence of where the moneys are coming for any particular premium payment. In this particular instance, maybe the right one has been made. We don't know what the source of the money is.

Point two, and just as important for today, as Your Honor touched on when we had our discussion about service, this particular entity has been administratively dissolved for more than a year on the Florida Secretary of State's web site. And as our difficulties trying to get this alleged debtor served with notice of hearing today, that's become all too clear.

We don't have an operating debtor here. The potential harm, or the kind of things that Rule 2001 and Section 303(g) talk about regarding a debtor don't

Page 30 Page 32

1 trust accounts.

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So in essence, yes, we're here today to appoint a trustee over this particular alleged debtor, but the implications of that are obviously much grander, much more serious. And we're not hiding the fact that we're telegraphing a much larger effort here.

MR. CHARBONNEAU: Your Honor, may I have a moment with Mr. Gold?

THE COURT: Yes, of course.

MR. CHARBONNEAU: Beg your pardon, Your 11 12 Honor.

MR. GOLD: I'm sorry, Your Honor.

Two more points to be made. One, in relation to the sort of general allegations of fraud and the extent of, certainly suspect transfers, the fact that a payment may have been made to preserve this policy, as I pointed out before, doesn't sanitize the origin of payment.

Like I said before, we don't know where the money for that payment came from. We don't know if it's our investor's money, we don't know if it's other investors' money. But what we do know is that Ms. Peck herself has represented to the investors that she would be, the word she used in, I believe in a March

apply here. In this instance Ms. Peck has held 2 herself out as a fiduciary for the investors. As 3 we've pointed out, based on her representations to 4 them, the facts as found by other investigatory bodies, they have no confidence in her to act as their fiduciary. 6

In this instance we need an independent fiduciary to start investigating not just the transactions of this particular debtor, but the debtors in general. This is an intertwined, inextricably intertwined network of companies. The extent, the volume, the magnitude of intercompany transfers, this is something that certainly has to start being investigated. We don't know what it will find.

Certainly we're skeptical that we're going to see the adherence to corporate formalities, the authorizations that would be required for some of the transfers to have been made. There were clearly a lot of words here. Your Honor.

And in this particular instance, we don't have an operating debtor. In fact, we don't even have a debtor that's up to date with the Florida Secretary of State.

What we have is a debtor whose affairs need

Page 33 Page 35

to be wound down. And the Florida statutes, even for an administratively dissolved entity, will allow that debtor to, in essence, be a party to a lawsuit for the very purpose of winding down its affairs.

THE COURT: The solution doesn't prevent from being a defendant in any lawsuit.

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MR. GOLD: That's correct, Your Honor.

So part of the factors that compel appointment of a trustee is, this debtor has held itself out as basically being defunct at the 11th hour through Ms. Peck. It takes an action to hopefully preserve a policy, may be fend off a proceeding just like this. But the hour is just too late.

We need our independent fiduciary in there. We need to start discovery right away. We need to get to the bottom of the magnitude, the type, and the authorization for the transfers. And as I just said, this is one among what will be dozens of cases.

And Your Honor, if you would like to consider it now, the exhibits that we have attached to our motion, we've prepared an exhibit register, I'd like to move those in. I don't think that there's dispute regarding them. Since the source of several of them is Ms. Peck, I think if I had to I could put her on the stand to authenticate them, but I'll leave

1 THE COURT: So that's a hearsay objection? 2 MR. ELAM: Yes, sir. 3 MR. CHARBONNEAU: Your Honor, it falls under 4 the hearsay objection under 803, I can't recall right 5 this second the subsection, as an official document of an official government agency. Even one that is 6 7 extrajudicial outside of the United States can be 8 admitted through judicial notice by the Court. 9 THE COURT: So I would normally -- let's

assume hearsay applies just for a moment. I would 10 11 normally consider evidence in connection with how it 12 was maintained and why. I can conclude that based 13 solely on the report. 14

MR. CHARBONNEAU: Judge, as I understand it, we're looking at Federal Rule of Evidence 9025, and it says, a foreign public document is considered self authenticating if it is evidenced by an official publication or it purports to be executed in an official capacity by a person authorized to do so by

20 the laws of the foreign country, and is accompanied by 21 a final certification of genuineness by a diplomatic

22 or consular agent of the United States, or by a

23 diplomatic or consular official of a country foreign assigned or accredited to the Unites States.

24 25

So Judge, the certification as to the

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that up to your discretion. What I would like to do now is present you with an exhibit register.

THE COURT: You can hand it up has. Has Mr. Elam had a chance to look at this? Is it identical to what's attached?

6 MR. GOLD: It is identical to what's 7 attached.

THE COURT: Take a moment, Mr. Elam, and let me know if you have an objection.

THE COURT: Over here is fine. And they're numbered identically?

MR. GOLD: These are numbered. I believe when they were attached to the motion they were lettered, but they're in the same order.

THE COURT: Yes, Mr. Elam.

MR. ELAM: Your Honor, I have an objection to the FIOD report. There's nobody here to testify to the accuracy of this report. It's been translated. There's nobody here to testify.

19

THE COURT: Well, the translation is certified.

MR. ELAM: But there's nobody to testify to the accuracy of the underlying report. The person that kept it under the business records, I don't think that that's --

1 translation is --

> 2 THE COURT: Is from a consular body, is that 3 what you're saying?

MR. CHARBONNEAU: The certification?

THE COURT: Yes.

6 MR. CHARBONNEAU: May I have a moment, Your 7 Honor?

8 THE COURT: Just let me ask this question. 9 It wasn't an authentication objection, it was hearsay?

10 MR. CHARBONNEAU: It was. It was. And 11 Judge ---

12 THE COURT: Mr. Elam, are you suggesting 13 it's not authentic?

MR. ELAM: Both, Your Honor.

15 THE COURT: Oh, you are?

16 MR. ELAM: Yes. I'm sorry, yes, both.

17 MR. CHARBONNEAU: There are a number of 18 cases that I can cite to the Court where similar

19 documents were offered into evidence and the Court

20 took judicial notice of them, if the Court has a

21 moment to --

22 THE COURT: I'd be glad to take that. Let 23 me just point out to you that at least I view this

motion to be very similar to a preliminary injunction. 24

25 A preliminary injunction standard does not directly

Page 37 Page 39

apply, but when you read the case law in connection with requests for appointment of a trustee during the gap period, the standard is very, very similar.

Two Circuits have ruled that the hearsay rule doesn't apply at all in that context, and one, I can't remember which, either the 7th or the 10th, has ruled that no rules of evidence apply at the preliminary injunction stage. I don't see why the standard should be different here.

And let me say why, but I don't think it should be different. The 11th Circuit has not ruled on this, by the way. The reason I don't think it should be any different, although the case law in this context does not use the phrase, substantial likelihood of success on the merits, the weighing process is very, very similar. And in general what I'm looking at is, reason to believe one way or another.

And if I had to have evidence which satisfied the hearsay standard in every regard, there would never be an interim trustee appointed, because by the time we had a hearing on it, if the allegations were true, there wouldn't be any assets left in the case.

So I will overrule both objections. But if

MR. CHARBONNEAU: Your Honor, it does.
THE COURT: I don't think I have that. I
have a translation certification, which is Exhibit 2,
or what's referred to as Exhibit 2, and that's
certified. Otherwise -- certified? I'm sure that it
is. I don't think it's certified under 902, it's self

MR. CHARBONNEAU: I just want to make sure, Your Honor, that we don't have something else in that regard.

THE COURT: Absolutely.

MR. CHARBONNEAU: Judge, we'd rest on, and we feel that the Court can make an easy ruling, that 8038, the exception to the hearsay rule, applies for this public record kept by a foreign government.

With respect to authentication, Judge, I'm not sure, perhaps we could sidestep that issue under 9025 by the Court simply taking judicial notice, as I believe the Courts in Pluta and the Korean Airlines Disaster case did.

THE COURT: Which provision did you cite in 902? Foreign public documents?

MR. CHARBONNEAU: Yes, sir.

24 THE COURT: Sub 3?

MR. CHARBONNEAU: I had 5, Judge, but that

Page 38

authenticating.

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you wish to point out for the record, it may be helpful, reasons why this is not hearsay, and why it is self authenticating, please do it.

MR. CHARBONNEAU: Judge, one of the cases that we would rely on is United States versus Pluta, P-l-u-t-a. It's a 3rd -- excuse me, 2nd Circuit case, Your Honor, 176 F 3d 43. And in that case the Court held that the hearsay exception of Rule 8038 includes public records kept by the United Nations and foreign governments.

FIOD, being a public agency of the Netherlands, and this report issued by them, falls within that, the purview of the ruling of the Pluta case.

Similar cases, Judge, In Re Korean Airlines
Disaster of September 1st, 1983. And Your Honor, as
Mr. Gold points out, the very top of the first page of
the FIOD report says, official report of finding
detailed description of money trails. So it is an
official report, Your Honor, of a governmental agency
of the Netherlands.

THE COURT: All right. But the authentication provision that you cited to me before requires that there be essentially a consular certification, doesn't it?

1 could be a misprint.2 THE COURT

THE COURT: I hope I have the most current one. I'm not sure it satisfies. I had it as to 902 Sub 3.

MR. ELAM: 902 Sub 3, Your Honor.
THE COURT: I don't think it satisfies
necessarily 902 Sub 3. There is a savings provision
which would allow the parties, meaning Mr. Elam and
his client, to test the document and let me know
whether they believe this is not authentic.

MR. CHARBONNEAU: Right. The savings provision of 902, is that correct, Judge?

THE COURT: Correct, yes.

MR. CHARBONNEAU: Reasonable opportunity.

THE COURT: Correct. And it's specifically addressed in 902 Sub 3, or isn't it to be treated as presumptively authentic, if all parties have been given as a reasonable opportunity to investigate, well, you would have to -- an investigation didn't happen between yesterday and today.

MR. CHARBONNEAU: Right. So the way I'm reading the rule, Your Honor, then is if we conditionally admit it subject to whatever reasonable efforts Mr. Elam wants to undertake to test the validity and the authenticity of the document.

Page 41 Page 43

THE COURT: Right. But you want me to rely 1 2 on it.

MR. CHARBONNEAU: For purposes of today. Judge. The interim relief we're looking for --

THE COURT: I understand. I understand. And that's not what the rule says.

Mr. Elam, you were standing.

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MR. ELAM: No, Your Honor, I was just going to say that there's no signature and there's no final certification on this document, and I don't think that it can conditionally be entered, and I do not think that we've had reasonable time to inquire to the validity of the document. So I don't think you can rely on it for today.

THE COURT: Well, there are signatures. They're just not on the translation part. They're at the back of proposed Exhibit 1. It is signed. And I should point out that the language above it appears to be effectively an affidavit. So it's signed.

MR. ELAM: We don't think there's a consular certification then.

THE COURT: I agree with that. And I also 23 agree that the condition that would allow me to find 24 that it is presumptively authentic has not happened. 25 I don't see how there could be an investigation. It

1 MR. GOLD: Yes, Your Honor. Ms. Peck is 2 in the courtroom. We would like to call Ms. Peck.

3 THE COURT: Okay. Ms. Peck. Good morning. 4 Why don't you come over to the witness stand. Please 5 remain standing. The court reporter will swear you in 6 and then you may have a seat.

THEREUPON.

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DEBORAH C. PECK.

9 being by the undersigned notary first duly sworn to 10 testify the whole truth, as hereinafter certified, 11 testified as follows:

12 THE WITNESS: I do.

13 THE COURT: Please have a seat. Just a 14 moment.

> Ms. Feinman, are you still on the telephone? MS. FEINMAN: I am, Your Honor.

17 THE COURT: Is there a transmission concern 18 with the sound today?

19 MS. FEINMAN: It's just very fuzzy,

20 Your Honor. It's in and out, but I can hear it, it's 21 just noisy, that's all.

22 THE COURT: Is it bad enough that we should 23 dial back in and see if it's the line that that we've 24 used to call in?

25 MS. FEINMAN: I'm fine, Your Honor, you

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seems to me that there would have to be a reasonable opportunity to investigate it. I kind of doubt that 3 it's been fabricated, but nonetheless, the authentication rule is there.

5 Let me point out to you that the 10th Circuit ruled in a case called Heideman, 6 7 H-e-i-d-e-m-a-n, at 348 F 3d 1182, which is the 8 preliminary injunction context, that none of the 9 Federal Rules of Evidence apply, the entire document, 10 nothing. And there's a good reason for that. And 11 I think this is a parallel standard. Have I gone to 12 look and see whether that law is the same in this 13 context? I have not. And I may take a break and go 14 and do that. But let's go on with the presentation.

> Anything else you would object to, Mr. Elam? MR. ELAM: Not at this point, Your Honor.

THE COURT: So it is acceptable to your client, I admit everything other than 1 at this point?

MR. ELAM: No, Your Honor, we have no objection.

THE COURT: Okay. I'm going to admit 2 through 12, inclusive.

23 (Exhibits No. 2 thru 12 admitted.)

24 THE COURT: Do you wish to call any

witnesses, Mr. Gold?

don't need to do that.

2 THE COURT: Everybody is moving, including 3 Ms. Peck, I'm about to ask you to move the microphone 4 close to you anyway, try to remember to use the

5 microphone. It's hard -- it's often easy to forget

6 that we have someone listening in on the telephone.

7 But those of you who have tried it in the past know

8 that it's often very difficult to hear what's

9 happening here unless you get as close as, I don't 10 really have a God complex, I get this close to the

microphone because I know that people can't hear on the telephone unless I do it.

And Ms. Peck, make yourself comfortable. It is useful to me and the court reporter if you use the microphone. If there is any objection during your testimony, do not answer until I've made it clear that you should do so. Understood?

THE WITNESS: Yes, sir.

19 THE COURT: Any questions?

20 THE WITNESS: No, sir. 21

THE COURT: Thank you. Whenever you're ready.

DIRECT EXAMINATION

BY MR. O'QUINN: 24

25 Q. Good morning, Ms. Peck. Page 45 Page 47

- 1 A. Good morning.
- 2 Q. Can you tell me your full legal name?
- 3 A. Deborah Catherine Peck.
- 4 Q. Please describe your educational background.
- 5 A. Starting from high school.
- 6 Q. Starting from high school.
 - A. Graduated Kimberly School in Monte Claire,
- 8 New Jersey. Do you want the dates too?
 - O. No.

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- 10 A. Graduated and went to -- well, graduated
- 11 Yale University with a BA. Went to Columbia
- 12 University for a Masters Degree. Did not complete it.
- However, simultaneously went to Seton Hall University 13
- Law School for a JD, which I did complete. And that's 14
- my professional. 15
- Q. What year did you obtain your JD? 16
- 17 A. I think 1984. It's been awhile.
- Q. After obtaining your JD did you sit for any 18
- 19 state bar exams?
- 20 A. I did.
- Q. How many? 21
- 22 A. One.
- Q. In your entire life how many bar exams have 23
- 24 you sat for?
- 25 A. Just New Jersey.

did you have a law office or a law address in New 2 Jersey? 3

A. At first I did. The home office rule in New Jersey permits an attorney to have a foreign office, so I had it at my parents' home initially. There was a question about whether I was moving back to New Jersey because I was divorced. I ended up staying in Florida. The children continued to go to school here.

And I maintained an office here in Florida until it became -- it came to my attention, through other attorneys who I counseled with, that it was not appropriate to have an office in Florida. What I did was, continue to remain as trustee, because anyone can be a trustee, you don't need to be an attorney, so there is a time line where you see that I have a law firm, as well as a trustee office, administrative office.

- Q. So to go back to my question, from 2005 until today, have you had an office in New Jersey?
- 20 A. I have not.

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- Q. Your sole law office was in the State of 21 22 Florida?
 - A. As I said, I had a law office here until the changes, although they're not a legal change, but it was a committee change from the Florida Bar

Page 48 Page 46

- Q. Are you a member of any bar? 1
- 2 A. New Jersey.
- 3 Q. How long have you been a member of the New
- Jersey Bar?
- 5 A. Since 1984, I believe.
- 6 Q. Have you been a member of the New Jersey Bar
- continuously from 1984 until today? 7
- 8 A. I was inactive when I took maternity
- 9 leave.
- 10 Q. What time period was that?
- 11 A. My first daughter was born in 1992.
- 12 Q. Was that the only time that you were
- 13 inactive?
- 14 A. Well, through my second daughter's birth,
- which was 1995, and I remained inactive for a few 15
- vears after that until they were both in school. I
- 17 don't know the exact date that I became active.
- 18 Q. Focusing on the time period from 2005 until 19 today, have you been an active member of the New
- 20 Jersey Bar?
- 21 A. Correct.
- 22 Q. Have you maintained an address of a law
- 23 office in New Jersey during that time period?
- 24 A. I have not.
- 25 Q. At any time during that time period

- 1 Association was such that I never practiced law in
- 2 Florida, ever, however, they were not as friendly to
- 3 foreign attorneys, even though New Jersey permits a
- 4 New Jersey attorney to have a foreign office.
 - O. When did you make that change?
 - A. I don't know the exact date.
 - O. What year?
- 8 A. I don't even -- I have to look back. I
- 9 don't know.
- 10 Q. Was it more than a year ago?
- 11 A. Probably about that. 12
 - Q. So it was approximately 2011?
- 13 A. I'd have to look back. I can't give you an 14 exact date.
- 15 Q. And prior to this change where you ceased 16 having a law office in the State of Florida, you
- 17 conducted your business from an office in the State of
- 18 Florida; is that correct?
 - MR. ELAM: Objection, Your Honor.
- 20 Relevance. We can stipulate that she's an attorney. 21
 - I don't know where he's going with this.
 - THE COURT: Overruled.
- 23 THE WITNESS: I'm sorry, what was the
- 24 question?
- BY MR. O'QUINN:

Page 49 Page 51

- 1 Q. Prior to this change that you described in 2 your law office in South Florida, you maintained a law office from 2005 until that date in approximately 2011 here in South Florida; is that correct?
- A. I can't say I maintained a law office. 6 because I did not practice law here or in New Jersey. I just maintained my duties as a trustee.
 - O. Did you have a web site during that time period?
 - A. I did, but I don't know the exact date. I took the web site down.
- 12 O. What was the title of that web site?

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- A. I believe it was Deborah C. Peck, Esq, P.A.
- 14 Q. And on that web site did you describe your
- 15 business as the Law Office of Deborah Peck?
- 16 A. I would have to look back, but I'm sure it 17 did.
- 18 Q. In the marketing materials that were given 19 to -- well, let's talk about, when did you first meet 20 Dennis Moens?
 - A. Probably around 2004 or 5.
- 22 Q. In what context did you meet Dennis Moens?
- A. He was introduced to me by a Dutch 23
- individual, and they were interested in life 24
- 25 settlements. And we had the Dutch fellow who was here

is that correct?

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- A. No, that's not correct.
- 3 Q. So they don't teach that at your assisted 4 living facilities?
 - A. I never heard that.
 - O. Do you attend the seminars?
 - A. I haven't. But I know -- in order to give a seminar they provide us with the material that they're going to be discussing. They primarily focus on whether the insured has an asset life, in which case
- 11 if the senior's estate is being spun down, which it
- 12 often does as they grow elderly, and the family can no
- longer support the mother or father, they will ask 13
- about -- if they have life insurance, which is capable 14
- 15 of being sold into the marketplace for a marketable
- 16 price, and that money can continue to support the 17 insured.
 - Q. So with this background in life settlements through your assisted living facilities, you came to
- meet an individual, you said a Dutch individual. Who 20 21
 - is that Dutch individual?
- 22 A. The one that you named.
- 23 O. Dennis Moens?
- 24 A. Correct.
 - Q. But you indicated that there was another

Page 50 Page 52

in the states was involved in Holland in life settlements.

My family is involved in the health care business, and many life settlements emerge out of the senior market, which includes out of assisted living facilities, as well as nursing care facilities. So I spoke to them about life settlements in general.

By the way, our facilities often will have brokers contacting us about giving lectures to the seniors or their guardians or families about the possibilities of using life settlement to continue the quality of life for the insured.

- Q. So that scenario that you just described, in that your family runs assisted living facilities; is that correct?
 - A. Yes.
 - Q. And other senior care facilities?
- 18 A. Amongst other things.
- 19 O. And at your facilities brokers, who are 20 people that are looking to help people sell life 21 insurance policies, come and give seminars; is that 22 right?
- 23 A. They have in the past.
- 24 Q. And they teach the seniors how they can obtain a life insurance policy and sell that policy;

- Dutch individual that introduced you to Dennis Moens; 1 correct?
 - A. That's correct.
 - O. Who was that Dutch individual?
 - A. Bolosh Veto (phonetic). I don't know how to pronounce his name, or spell his name.
 - O. And when you first met with Dennis Moens, what did he tell you he wanted to do in the life settlement industry?
 - A. I don't believe he told me anything about his intentions. They were from Holland. They were involved in the life settlement business there.

I believe, I don't know if I knew at the time, that they had a business there in Holland that was quite active.

- Q. Was Dennis Moens already in the life settlement industry when you met him in 2004?
- A. I don't know if I knew it at that time, but I found out either right around then or thereafter, ves.
- O. Was he involved in the life settlement industry here in the United States?
- 23 A. No, sir.
- Q. What was his role in the life settlement 24 25 industry?

Page 53 Page 55

A. He owned a company, and the company, as far as I know, because I don't know that much about the prior company, would sell life insurance policies. I believe they were predominately, maybe all on U.S. senior citizens.

- Q. What was the name of that company?
- A. That I would have to look up too, I'm sorry.
- 9 Q. Was that company Watershed, LLC at that 10 time?
- 11 A. No, it was not.
- 12 Q. A prior company that he operated?
- 13 A. No. it was not.
 - Q. It was not a different company?
- 15 A. It was a different company. It wasn't

16 Watershed.

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- 17 Q. Based on your conversations with Dennis 18 Moens, did you enter into the life settlement industry 19 vourself?
- A. What do you mean by that, purchasing 20 21 policies?
- 22 Q. Yes.
- A. No. 23
- 24 O. Did you join forces with Dennis Moens in a
- 25 business endeavor?

the PCI, Provident Capital Indemnity, which provided reinsurance component to each policy, which we provided in turn for the structured investment, which ultimately was deemed bogus. And by the way, I testified in that trial as a witness for the federal government.

Watershed would package these policies and essentially place them on the shelf for the marketing entity, which is Quality Investments in Holland. Watershed, I believe was located in Dubai, maybe originally it was in Holland, I don't know. And Quality Investments would do the marketing and sales of the policies to exclusively European investors.

- Q. Now, why was it that they were going to market the investments exclusively to European investors?
- 17 A. They're Europeans, and their business, as 18 far as I know, was solely in Europe prior to that. 19
- O. At any time did you discuss the U.S. regulatory landscape in 2005 and 2006 with these 20 individuals?
- 22 A. In terms of coming into the United States 23 for sales?
- 24 Q. Yes.

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25 A. They never raised it. They had no

Page 54 Page 56

A. No. 1

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2 Q. So what was your relationship with Dennis 3 Moens after you met him in 2004?

A. At some point they asked me if I would like to be the trustee, Watershed is the grantor, and I agreed to that. Prior to their request they had worked with a title company in Chicago. They weren't happy with the title company, it was very arduous to work with them, and they asked me if I would be willing to be custodian for the policies, to service,

- 10 11 maintain, and track the lives of the insured. And I 12 agreed. 13
 - Q. What year was that?
 - A. Approximately 2005, 2006. Right in there. Probably 2006.
 - Q. Can you describe for me exactly what your role was going to be in the collection of money from investor creditors?
 - A. Watershed was, as I mentioned, the grantor. The grantor opened accounts, escrow accounts. Those accounts were to hold moneys. Watershed's role was primarily as a financing entity. The entity,
- 23 Watershed, would purchase the life insurance policies, 24 service and maintain them.
- 25 At that time, you've heard testimony about

- 1 interest.
 - Q. So you indicated that Watershed itself would buy policies from selling insureds; is that correct?
 - A. No, I did not say that. I said Watershed was a financing entity, and what Watershed did was approach providers, and as you know, a provider is a licensed entity in any jurisdiction, and those providers have the license to sell and purchase life insurance policies. So they never went directly to an insured.
- 11 Q. So where did Watershed source its 12 policies?
 - A. Through licensed providers in the United States, and there are several. There are many.
- 16 Q. Can you give a few examples?
- 17 A. Of names of companies?
- 18
- 19 A. Let's see, All Settled in New York. They're
- 20 licensed in New York. They were licensed. They're no 21
 - longer a provider. Parkside Equity. They're licensed
- in New York. Sun Start Financial. They're 22
- 23 licensed -- well, many of them are licensed nationally
- 24 in all jurisdictions so that they can buy and sell
- 25 policies. But this is where their home office is

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- located. Sun Star Financial, I believe is in either
- 2 Washington State or Oregon. I think there were
- 3 several in other states, but I would have to look 4 back.
- 5 Q. You identified an entity called Parkside. 6
 - What was the name of that entity?
 - A. Parkside Equity, I believe. O. Do you have an ownership interest in
- Parkside Equity?
- 10 A. I do not.

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- Q. Do you have an ownership interest in any 11
- entity with the name Parkside as its name? 12
- 13 A. I do not.
 - Q. Or Parkside as part of its name?
- 15 A. In an entity? I do not.
- 16 Q. Do you know if Dennis Moens has an ownership 17 interest in Parkside?
- 18 A. As far as my information and understanding 19 is. no.
- 20 Q. So if I understand you correctly, your 21 understanding was that Dennis Moens, operating
- 22 Watershed, acquired policies from these various
- entities you just listed? 23
- 24 A. That's correct.
- 25 O. And then he turned around and sold those

- using their own money. I'm sorry if I'm
- 2 misunderstanding your question, because you're rolling 3 your eyes, but if you can clarify.
 - Q. Sure. You just indicated that Watershed took titled policies and then it sold them to the trust. And my question is, where did the trust get the money to purchase the policies?
 - A. Early on Watershed had its own funds and purchased policies. That's how they began their business. They also had a prior business, and I assume that some of that profit was used to purchase policies.

So the first few policies that Watershed purchased for this endeavor with Quality Investments was, as far as I know, from their own money. It did not come from any investors.

- Q. And my question relates then to the second sale where Watershed sells the policies to the trust that you referenced. Do you remember that second sale?
- A. I certainly do. And as far as I know, it's through the profit of Watershed.
- O. So you're telling me that the profits of Watershed were used to purchase policies from Watershed?

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- policies to investors that were found through the Quality Investments offering?
- A. No, I did not say that. I said Watershed is a financing entity. All they did was package the policy with the reinsurance component. Naturally Quality Investments had that particular job in getting the reinsurance. And then Watershed at some point took it over. That wasn't my business.

Watershed never solicited anyone in Holland or elsewhere in Europe, to my knowledge. The marketing entity, as I said, was Quality Investments.

- Q. That was a little different than my question. My question was -- let me break it down. Did Watershed take title of the insurance policies?
 - A. Yes.
- 16 Q. And then did it sell those insurance policies? 17
 - A. To a trust, correct.
 - O. Okay. And were you the trustee of that trust?
 - A. Correct.
- 22 Q. And was the money that was used to purchase 23 those policies from Watershed acquired through the
- marketing efforts of Quality Investments? 24
 - A. No. Watershed started their business by

- A. Say that again. The profits of Watershed were used to --
- Q. Well, I'm trying to get an understanding, after Watershed has acquired title to the policy, and then is engaging in a second transaction; is that correct?
 - A. Correct.
- 8 Q. And that second transaction is to convey 9 title of the policy into the trust; right? 10
 - A. Correct.
 - Q. And Watershed is paid in exchange for exchanging that policy; is that right?
 - A. Yes.
 - Q. And where does the money that is paid to Watershed come from?
 - A. Whatever profit Watershed was earning was used to purchase ongoing policies. There were times when they did not purchase policies, and other times when they had policies sitting on shelf.
 - O. Did the trust use any money acquired from investors to purchase policies?
- 22 A. Did the trust use any money -- the money 23 that came into the escrow accounts were Watershed's
- 24 funds, came into Watershed's escrow accounts to pay
- back Watershed. Watershed then had the responsibility

Page 61 Page 63

of creating a buffer account, which they did, and

whatever else their business operation required. It

was their business to work out their financial 4 situation.

All I did was give them notice as to what premiums were due. We optimized premiums on a regular basis with the carriers, and they then instructed me to pay those carriers.

Q. So are you telling me that the money that was in the escrow accounts over which you were trustee belonged to Watershed?

12 A. That's correct.

13 Q. Can you describe for me what Quality 14 Investments did?

15 A. I was never invited to their boardroom, but 16 sitting from afar and watching them, they are a

17 marketing entity. They -- I don't read Dutch, but I know they were marketing in various financial 18

magazines. They received quite a bit of attention. 19

So they're on the radio, and they were interviewed, I 20

21 believe on TV, and they were the, again, the marketing

22 entity is really the only way I know to describe

23 them.

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Q. Did they offer investments?

25 A. The sales of life insurance policies,

told that their money should be wired to you as 2 trustee?

A. Yes.

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Q. Yes, you know that, or yes, that was told to investors?

A. Yes, I -- no, I don't know what they told the investors. I never saw their marketing material or was privy to their conversations with the investors, but I did receive money from the investors, so I can assume that they were told.

Q. How much money did you receive from investors?

13 A. I don't have the figures in front of me.

O. Was it more than 10 million dollars?

A. I believe so.

16 Q. Was it more than 100 million dollars?

A. I don't know that. I would have to do the 17 18 calculations.

Q. You don't know how much money you received

20 from investors?

21 A. I don't.

22 Q. Do you know why investors were sending you 23 money?

24 A. Yes.

25 Q. Why were they sending you money?

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correct.

Q. So Quality Investments offered investors the opportunity to buy life settlements; is that right?

MR. ELAM: Objection, Your Honor. We're here for this alleged debtor to determine whether the assets have been depleted, converted or secreted.

THE COURT: And the basis of the rules of evidence is?

MR. ELAM: Relevance.

THE COURT: Overruled.

Could you move closer to the microphone, please, or move it closer to you, whichever is more comfortable. Go ahead, counsel.

BY MR. O'QUINN:

15 Q. Am I correct in saying that Quality Investments offered investments in life settlements to 16 investors in Europe?

A. Yes.

O. And they made representations about that investment to investors?

A. What kind of representations?

Q. I'm asking you if you know whether or not 22 23 they made any representations to investors?

A. I don't know that.

Q. Do you know whether or not investors were

A. Paying back Watershed for the packaging of the life insurance policy, payment for the reinsurance, payment for administrative fees, payment to hold the buffer and to pay premiums.

Q. Did you become a trustee owing fiduciary duties to the investors who were sending you money?

A. My fiduciary duties were to a closed fund. And this is where I would like to speak, if I may.

THE COURT: Well, you should answer the questions that are asked, and Mr. Elam can ask you other questions later, but stick to the questions that are asked.

THE WITNESS: My duties were to the closed fund. There's a closed fund that was attached to each trust, not individual investors. I had no contact with the investors, or rare contact. On occasion they would -- Quality Investments would ask if I would be willing to speak with someone who was traveling in the area. I was happy to provide them with an opportunity to visit us at the office.

However, QI, Quality Investments, had a management office in Holland, there were several different ones over the years, but it was an administrative office to handle the investors, to

25 basically provide customer service, to let them know.

Page 65 Page 67

I don't know, whatever else, whatever contact or communications needed to be shared with them. 2 3 BY MR. O'QUINN:

Q. I'd like to ask you a yes or no question, okay. Are you able to answer yes or no to a question?

THE COURT: You don't need to go that far. It's obvious that she's able to answer a yes or no question. Ask the question.

10 BY MR. O'QUINN:

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Q. Do you have a fiduciary relationship with the investors who participated in the Quality Investments offering?

A. I have a fiduciary relationship to the closed fund, and that closed fund -- I didn't know if there was one person in the closed fund or 50.

17 Q. Do you owe a fiduciary duty to the investors who invested in the Quality Investments offering? 18

A. I believe I answered that.

Q. Is that a yes or a no?

A. To the closed fund who had -- the closed

22 fund has investors in it. My duty is first to the 23 closed fund.

24 Q. When an individual investor wired money to your trust account, did that individual develop a

BY MR. O'QUINN:

2 Q. Have you ever read that document before? 3 THE COURT: And by that document he means 4 Exhibit 12, I assume.

MR. O'QUINN: Yes, Your Honor.

6 THE WITNESS: Exhibit 12? I'm looking at 7 No. 3.

8 MR. GOLD: Sorry, it's Exhibit 3, your 9 Honor.

THE COURT: Oh, it's 3, sorry.

THE WITNESS: Not recently, but yes, I

12 have.

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13 BY MR. O'OUINN:

> Q. Are you the trustee that's identified in this document?

A. Where would you like me to turn?

O. Looking at page 5. 17 18

THE COURT: Could you point where on the page?

20 MR. O'QUINN: Yes, Your Honor. Under 21 management and custody on behalf of CLSF Trust III IV

BY MR. O'QUINN: 23

in America.

Q. Do you see that? 24

25 A. Yes, I see that.

Page 66 Page 68

fiduciary relationship with you as trustee? 1 2

A. No, he did not, or she.

3 Q. Have you ever seen the prospectus that was used to market the investments to the Quality

5 Investments investors?

A. I did.

Q. When did you first see this?

A. I believe when it was first written.

O. Have you read it?

A. Not in awhile.

THE COURT: Does the witness have a copy of all the exhibits?

13 BY MR. O'QUINN:

Q. Have you ever read it?

THE COURT: Let's hand her the book first. so we know what it is. I assume it's Exhibit 12. And let me just correct one thing for the record. Earlier I said that 2 through 12 were admitted inclusive. 1 and 2 are the same. And so 2 is not currently admitted. I'm withholding ruling on that at the moment.

(Exhibits No. 3 through 12 admitted.)

THE COURT: You may ask questions about it. But if I exclude it, then I will treat the evidence as

though the content of the document was not admitted.

1 Q. Are you the trustee that's identified in 2 that prospectus?

A. I believe so.

Q. Were you aware that investors were told that you would be the trustee in that prospectus?

A. I don't remember that. I'm sure -- I don't know that. I did not create this document.

Q. But you said that you read this document at the time it was created; is that right?

A. Whenever they provided it to me. I wasn't involved in the structure of the investment. What they required me, or they asked of me to provide them with is on page 16, and they built this prospectus without my input.

Q. So if I understand your testimony today, during the entire time you were acting as trustee for the Quality Investments offering, you were under the impression that you did not owe a fiduciary duty to the individual investors in Quality Investments?

A. Again, I had a duty -- my understanding -we're talking about my understanding?

Q. Yes.

23 A. The closed fund was the beneficiary. It's a

24 Dutch closed fund governed by Dutch rules, and the

fund was the beneficiary. I had no contact with any

Page 69 Page 71

investors. I did not even know who was a member of the closed fund. That was all handled by Quality Investments in Holland by their administrative company.

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THE COURT: Just so I understand, what is the entity that you -- when you say the closed fund, what do you mean? What is the entity?

THE WITNESS: Much like the Belgium MQIC, which I believe is a partnership, they have Dutch rules for --

THE COURT: I don't mean that. Here is there a name -- what is the name of the closed fund?

THE WITNESS: What's the name -- they're all different.

THE COURT: The one we're talking about potentially today, I assume.

THE WITNESS: I don't even -- I believe it's -- I'd have to look.

THE COURT: On page 5 above your name it says CLSF Trust III/IV. Is that the name of the closed fund that you're talking about?

THE WITNESS: I'm on a different page, but I think you're correct, Your Honor. I have to go back.

THE COURT: I just want to understand, what

THE COURT: Okay. Under General Information, in the third paragraph, is the closed fund you're talking about, which is what this whole prospectus is about, I believe --

THE WITNESS: Yes.

6 THE COURT: CLSF Trust III/IV Foundation, 7 Closed Life Settlement Fund III/IV UA, dated July 9, 8 2007.

THE WITNESS: I believe that's the trust name, because it's UA dated July 9th. However, the fund was created in Holland, and that would be, and I'd have to confirm it, but I believe it would be CLSF Trust III-IV, without the slash maybe, Foundation, but then it would be in Dutch, stichting, which means closed fund, I believe.

THE COURT: All right. S-t-i-c-h-t-i-n-g.

Why don't you go ahead with your questioning. I'd love to know, however, how -- the fund, I assume, only has a single asset in it, maybe I'm wrong, and how it relates to the debtor legally.

MR. O'QUINN: Yes, Your Honor.

BY MR. O'QUINN:

Q. So to make sure I understand your understanding during the operation of this business of your own fiduciary obligations, I understand that you

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is meant by the closed fund, is it the debtor, is it not the debtor?

THE WITNESS: The closed, that's -- I don't think that's the full name. You were looking at CLSF Trust III-IV, is that what you're referring to?

THE COURT: Yes. III/IV, correct.

THE WITNESS: It has a longer name, like stichting, blah, blah, blah, blah. And that would be the closed fund that was organized under the Dutch rules and laws. And that closed fund had members. They had a contract and it governed their involvement in that fund. They were restricted to transferring their participations to other members within the fund or to family members. So I might add, they could transfer to MQIC.

THE COURT: Well, turn back -- I promise I will not hijack your entire questioning. I just want to understand how this fits.

If you turn back a few pages there's one page, there's repetitive numbering, it has a 5 at the bottom and it has 1. Summary, at the top. I don't know if you found that. And then it says, the headings on the page are Summary and General Information.

THE WITNESS: I'm there.

have now said that your sole beneficiary was a stichting in Europe. Is that correct?

- A. I believe that's what the contract states.
- 4 Q. And who was the administrator or director of 5 that stichting?
- A. As I said, it changed over the years. I believe there were one or two, maybe -- no, not one.
- 8 There were at least two or three different companies,
- 9 but it was a management company that Quality10 Investments hired. I think at the end it was AD
- 11 Consultancy. Prior to that I think Quality
- 11 Consultancy. Prior to that I think Quanty
- 12 Investments handled that work initially, and then they
 13 changed.
 14 O. And what individual gave you direction in
 - Q. And what individual gave you direction in the management of the trust accounts that were under your control?
 - A. Within the stichting?
 - Q. Who did you deal with when you needed authorization to take actions as a trustee?
 - A. No one in the stichting gave me instructions. The trustee provides that I have the authority to maintain service and care for the assets.
- The stichting solely the beneficiaries.Q. So did anyone ever provide you with
- 25 authority to remove funds from those trust accounts

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for purposes other than the purchase of policies and the maintenance of policies?

A. Again, the escrow accounts were in the name of the grantor, Watershed. Watershed gave me instructions as to everything, including the payment of premiums, payment to providers for purchase of policies, payment to accountants that needed to be paid to care for the servicing of the trust.

- Q. How about the payment for personal items, like boats, did you ever get instructions to make payments for boats?
- A. Watershed had their own account, and they, as far as I know, they conducted their business according to their organizational rules and good business sense. So whatever they would like to do with their money is their business, it's not my business.
- Q. Did that include their ability to tell you to make wires to locations or recipients that they identified?
- A. Many. Many of them were brokers who were paid as part of commissions. Quality Investments apparently had a long line of brokers. Those were paid as part of the fees for the business.
 - Q. How about payments that didn't relate to the

1 Your Honor. I'm doing my best to try to narrow in on 2 it.

BY MR. O'QUINN:

- Q. Are we talking about trusts and escrow accounts that relate to money you received from European investors?
- A. Yes. They're all escrow accounts. Watershed has an escrow account, and Watershed would have several -- they set up several sub accounts. And those sub accounts, I would have to go back and look, but Watershed had control over those accounts and would indicate to me what transfers they would want to make and for what purposes. That included personal items based on, I assume, the profit they earned. It also included obviously, fees that were required for the maintenance and servicing of the policies.
 - Q. Let me narrow the questioning in. Let's talk about CLSF III/IV, Inc. Okay. Was there an escrow account that was used to pay premiums on the CLS -- the policy held in CLSF III/IV, Inc.?/
 - A. There was never an escrow account set up with each individual investor. That was very clear to me, that it was Watershed's escrow accounts, there was never an effort made to create individual escrow accounts either with the particular fund or with

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particular investors. Does that answer your question

life settlement industry, for instance payments for boats, did anyone ever ask you to make payments out of the trust accounts or escrow accounts for personal items like boats?

A. Watershed did a number of times pay for their own personal, I don't know if it was personal or business, I don't know what they held the entity in, if it was Watershed's name, but Watershed did have they had profit there. They were entitled to use it as they decided.

- Q. And who would call you or direct you to make wires to fund those payments?
 - A. Dennis Moens.
- Q. Did you speak with the beneficiaries who had invested in Quality Investments about those transfers prior to making those transfers?

MR. ELAM: Objection, Your Honor. This is immaterial.

THE COURT: Is it? Overruled. But I have to tell you that I think that Ms. Peck is answering questions based on a whole bunch of accounts, and you're asking her questions focused on the investor related accounts, and I don't think the answers are lining up with your questions.

MR. O'QUINN: Well, I think that's right,

- particular investors. Does that answer your question?
- Q. It does. So there are no escrow accounts that are safeguarding funds for the benefit of investors that you're aware of?
- A. Watershed did create several escrow accounts, sub accounts. One was named a buffer account for premiums. Another one, and this is something that evolved, they had an account they would place money in for reinsurance. They had their own account that they would use for whatever purposes they chose.
- Q. Was there an account ever created to safeguard the money sent to you for payment of premiums on the policy held in CLSF III/IV, Inc.?
- A. When money was sent, that money included a number of items, including payment back to Watershed for the work it had done, which included the purchase of the policy, the purchase of the reinsurance that they coordinated with Quality Investments. So they would take that out. They would need to take that out as a profit, and then they would escrow moneys for the use of premium funds.
- Q. And when you say they would take that out, you're talking about taking money out of an account that you're the trustee of; is that correct?

Page 77 Page 79

- A. Misuse of words. They, meaning Dennis Moens 1
- and whomever is Watershed, and however -- whatever
- formula they had to determine, okay, this is our
- profit, okay, this goes to an escrow for premiums,
- okay, this goes for reinsurance, they would advise me 6 accordingly.
- 7 Q. And based on the advice that you received 8 from Dennis Moens and others you would then wire money to Watershed out of that trust account?
- 10 A. Are you talking about for profit payment, or 11 what are you talking about?
- 12 Q. For any purpose whatsoever.
- 13 A. Absolutely. Watershed received commissions, or profit, however they determined -- just as Quality 15 received payment and the brokers received payment. 16
 - Q. Now, you talked about profits. Are you talking about profits that were generated by the maturity of an insurance policy, or are you talking about profits generated through some other transaction?
- 21 A. Whenever a policy was purchased by
- 22 Watershed, it was packaged and Quality Investments
- 23 would sell it. I don't know how they determined the
- pricing. But there would be a profit margin. I don't
- 25 know what the formula was used to determine who got

A. Correct.

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- 2 Q. And was that attorney trust account at 3 Commerce Bank initially?
 - A. It was until it was taken over by TD.
- 5 Q. Were all of the accounts that relate to 6 investor payments from Europe, were they all at Commerce Bank and now TD Bank? 7
 - A. And now Wells Fargo. As far as I know. I don't know what you're suggesting, but that's what I know.
 - Q. You said, and now Wells Fargo. Have new accounts been opened at Wells Fargo?
- A. They were closed at, well, TD Bank, and I 13 opened my accounts at Wells Fargo. 14
 - Q. Why were they closed at TD Bank?
 - A. TD Bank asked me to close those accounts.
- 17 Q. Do you know why?
- 18 A. I do not.
- 19 Q. Do you know whether or not they filed a 20 suspicious activity report in connection with that 21 closure?
- 22 A. I do not.
- Q. Did they discuss that with you? 23
- 24 A. They did not.
 - Q. Have you ever been sued in connection with

Page 78 Page 80

- what. I was instructed to pay accordingly, and I did 1 2
- 3 Q. And who gave you that instruction?
- 4 A. Dennis Moens.
- 5 Q. Who is Frank Laan?
- A. I believe he's the principal of Quality 6 7
- 8 Q. Have you ever met with Frank Laan?
- 9 A. I have.

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10 O. When?

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- A. I believe I met him first in 2005.
- 12 Q. Was he involved in the initial organization 13
- of the Quality Investments offering? 14
 - A. Since I wasn't involved in the initial organization of the Quality Investments offering, I don't know who was involved. I know they had attorneys, and I assume, which again, is an assumption, which I shouldn't make, that they all were involved, but I don't know from personal knowledge.
 - Q. Now, throughout the operation of Quality Investments you knew that you received wires from investors in Europe; is that correct?
 - A. Yes.
- 24 Q. And those wires were coming into your attorney trust account; is that right?

- your role as a trustee? 1 2
 - A. Yes.
- 3 Q. How many times?
- 4 A. Three times.
- 5 O. And in what states were you sued?
 - A. New Jersey.
- 7 Q. Is that all three cases?
- 8 A. I believe so.
- 9 O. What was the first case that you were sued 10 in?
- 11 A. I don't remember which one was which, which 12 was first, but Sprinturf, I believe was one of them. 13
 - Q. Why don't you tell me all three of the names of the names of the plaintiffs in the suits, if you would?
- 16 A. Sprinturf was one, Arie Schoon was another, and Fred Koman (phonetic) was the third.
 - Q. In each of those lawsuits were you alleged to have breached your fiduciary duty?
- 20 A. It was breach of contract, escrow.
- 21 O. In any of those cases were you alleged to have breached your fiduciary duty?
- 22 23 A. I don't recall all the allegations, but it
- 24 was ultimately breach of contract.
- 25 O. And what was the nature of the contract that

Page 81 Page 83 you'd breached? 1 believe --2 A. They were all involved in a transaction 2 THE COURT: Not right now. Later. 3 which took place in, obviously the parties were in the THE WITNESS: Can I take a bathroom break? United States, although Fred Koman and Arie Schoon 4 4 THE COURT: Not so you can talk to your 5 were in Holland. Arie Schoon, by the way, is a cousin lawyer, is that what you're asking? 6 or cousin-in-law of Dennis Moens. And the transaction 6 THE WITNESS: No. To go to the bathroom. 7 7 THE COURT: Yes, we may take a break to go involved acquiring a financial guarantee from a 8 company in Canada, whom I have a summary -- I have a to the bathroom. You're instructed not to discuss judgment against at this point. They acquired money 9 your testimony with anyone during the break. 10 THE WITNESS: I won't. 10 from all the investors to acquire this financial 11 guarantee. That financial guarantee would be acquired 11 THE COURT: We'll be back in five minutes. 12 from ABN Ambro, and then given to a bank, in this case 12 (A recess was taken.) it was CIBC, I believe, in Canada, and that guarantee 13 THE COURT: Welcome back, everyone. Let's 13 would fund a loan for a particular project. have a seat in the courtroom. Ms. Feinman, you're 14 14 Q. Were those projects related to the life 15 15 still on the telephone. settlement industry? 16 MS. FEINMAN: Yes, sir. 16 17 A. I don't know what all the projects were, so 17 THE COURT: And how is the sound so far? 18 I can't say. I don't think so though. 18 MS. FEINMAN: It's still fuzzy, Your Honor, but I'm bearing with it. 19 Q. Were those plaintiffs ultimately paid the 19 money they were seeking in those lawsuits? 20 20 THE COURT: You're coming through loud and 21 A. All but one. 21 clear here and there's no echo like there was 22 Q. Let's look at Mr. Schoon. Was he ultimately 22 yesterday. paid? MS. FEINMAN: I really wanted that God 23 23 24 A. Yes. 24 sound, but I understand. 25 25 Q. And then the next one you said, what was the THE COURT: Yesterday about half of the Page 82 Page 84 other name that came after Schoon? 1 people that appeared in my, only about half, which is 1 2 even more strange, that appeared in my motion A. Sprinturf. 3 Q. Was he paid? 3 calendar, 50 or 60 matters, had this echo that sounded 4 A. Yes. 4 like it had been added electronically, so if you're 5 5 Q. Was it paid -- who paid those settlements? doing that in your offices, don't do that. 6 6 All right. We're back. You remain under A. I did. 7 7 O. With what funds? oath. You understand? 8 A. Funds that I earned through my work as an 8 THE WITNESS: Yes, sir. 9 9 escrow attorney for Watershed. THE COURT: Go ahead. 10 10 Q. So ultimately the money that you used to BY MR. O'QUINN: settle those payments ultimately came from 11 11 Q. Ms. Peck, did you ever have any 12 Watershed? 12 communications, whether written or oral, with 13 A. I would have to go back and check on the 13 investors prior to their making an investment in Sprinturf, I'm not a hundred percent sure on that. 14 **Quality Investments?** Q. How about the Schoon settlement, was that A. Not typically. There may have been on 15 16 paid out of funds from Watershed? 16 occasion where they asked me to speak to an investor 17 A. Yes. 17 so that the investor knew that a trustee actually

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existed.

prior to --

rare. It wasn't a routine.

O. Is that a yes? You did speak with investors

Q. Earlier you testified that there came a time

where you changed the nature of your office here in

Florida. Is it your testimony today that you were not

A. I have to qualify it, because it was very

Q. And were those funds generated through the

THE COURT: Let's wait until -- if you want

THE WITNESS: I would like to, because I

offer and sale of investments to investors through

May I say something to the Court?

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Quality Investments?

A. It was their profit.

to consult with your counsel --

Page 85 Page 87

holding yourself out as an attorney while you worked 2 here in Palm Beach County?

- A. I don't think I did. I didn't practice law here, and I made clear that I was an attorney with an asterisk after my name that would show that I'm licensed in New Jersey.
- Q. Did you, at your office here, hold yourself out as working at a law firm?
 - A. To who?
- 10 Q. To the public.

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- 11 A. I don't think so.
- 12 Q. How about to investors?
- 13 A. As I said early on, I did represent myself as an attorney with an office here in Florida, because 14 New Jersey continues to allow home office to be in an outside jurisdiction. 16
 - Q. As of today, do you owe a fiduciary duty to Marc Vandoorne, one of the petitioning creditors in this matter?
- 19 20 A. I don't know who Mr. Vandoorne is, however, 21 in receiving this information as of 4:09 yesterday, and taking a look at the paperwork all evening, my administrative office in Holland provided to me 24 information on his nonpayment of premiums over the 25 last several quarters as an investor.

statutory law which applies to a trustee.

- Q. Is Mr. Glazer licensed to practice law in the State of Florida?
 - A. Not to my knowledge.

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- Q. Today do you owe a fiduciary duty to Mrs. M.A.H. Ortmans?
- A. I don't know who that is. I believe it's Mr. Ortmans' wife. However, to my knowledge, I have never known Mrs. Ortmans to own a participation.
 - Q. Today do you believe that you have a fiduciary obligation to her individually?
- A. I don't know if she's an investor or not. I've just received this last night. I would have to go through -- I'd have to contact Holland and have them go through the software to determine if she's an investor. I don't know.
- Q. Do you have a fiduciary obligation individually to each of the investors, including the petitioning creditors in this case?
- 20 A. Since this emergency action, I believe I 21 do.
- 22 Q. So your understanding, when you say since 23 this emergency action, what action are you talking 24 about?
 - A. I shouldn't say emergency action. Ever

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Page 88

- Q. Do you owe a fiduciary duty today to Marc 1 2 Vandoorne, one of the petitioning creditors in this 3 matter, today? 4
 - A. I believe I do.
 - Q. What is the basis of that fiduciary duty?
 - A. To all of the investors ever since this crisis I have pooled the policies, and have pooled the investors, so that I'm working on behalf of all of the investors, not a splintered group of investors.
 - Q. When you say that you pooled or co-mingled all of the policies, and you pooled or co-mingled all of the investors, did you speak with Marc Vandoorne before doing that?
 - A. Under the Florida statutes which permit me to have discretionary powers to do what I need to do in an emergency, I did what I needed to do to protect the assets, which was my first fiduciary duty, preserve the assets.
 - O. Just a moment ago you said you were not a Florida lawyer, but just now you cited Florida law. On whose opinion are you relying when you make that statement about your legal rights?
- 23 A. I've never said that I wasn't a trustee.
- 24 I've always been a trustee. And that opinion, which is Mike Glazer's opinion, is based on Florida

- since the portfolio became a distressed portfolio, I was obligated to do what I needed to do to preserve 3 the assets. In order to preserve the assets I needed to collectivize the money that was coming in, and use that money on an emergency basis to pay premiums.
 - Q. So prior to your collectivization of the premium moneys, did you have a fiduciary duty to the individual investors in Quality Investments, including the petitioning creditors?
 - A. I believe my fiduciary duty was to the closed fund, which continues to remain to be the beneficiary of each trustee.

However, in collectivizing the pool, which was essential, I certainly am involved more intimately with investors than I've ever been.

MR. CHARBONNEAU: Your Honor --

THE COURT: One lawyer per witness. If you want to consult with your co-counsel, go right ahead.

MR. CHARBONNEAU: May I?

21 THE COURT: Yes. Mr. Elam is starting to 22 look very lonely over there. 23

THE WITNESS: I feel like I'm being ganged up on.

MR. O'QUINN: Your Honor, we feel that

Page 89 Page 91

we are entitled to a yes or no answer to a yes or no 2 question. We would ask that the Court instruct the witness to answer a yes or no if the question calls

for a yes or no. We have no objection to her

explaining that answer after she answers yes or no. THE COURT: If the question is one that can

6 be answered with a yes or no, you need to say so. 7 8 Understood?

THE WITNESS: Understood, Your Honor. I'll 10 try to do that.

THE COURT: And if you raise the issue in connection with a specific question, then we can address it then.

MR. O'QUINN: Thank you, Your Honor. BY MR. O'QUINN:

Q. I'd like you to turn your attention to tab 16

17 No. 8. May I approach, Your Honor?

THE COURT: Yes. Oh, you have. 18

BY MR. O'QUINN: 19

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O. Do you recognize that document?

21 A. I believe it's the trust deed -- you know

22 what, I apologize, it seems very blurry to my eyes,

23 but I believe it's the trust itself.

Q. Do you recognize that document?

25 A. I'm trying to.

A. It doesn't have a policy number, although it says Lincoln National Life Insurance.

Q. What is the face value of that policy?

A. It says here 10 million.

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MR. O'QUINN: Your Honor, we've identified it. She may have a redacted copy. We'd like to make sure that she's got a full and complete copy so that she can see this document. This is redacted because of the privacy issues.

THE COURT: I understand. I have an unredacted one; correct?

MR. GOLD: I believe you do not, Your Honor, but I'm handing one up to you as we speak, the unredacted copy.

MR. O'QUINN: We will mark that 13, Your 16 Honor.

THE COURT: Just a moment. Let me just see -- I may already have it. So this is -- hold on, I'm a little confused. Oh, I see, correct, the one

20 just handed to me is, the only difference is that

21 components have been whited out, for example, in 22 Exhibit 1, I can see now.

MR. GOLD: Yes.

24 THE COURT: Does Mr. Elam a copy of this? 25

MR. GOLD: I'll give it to him, Your Honor.

Page 90 Page 92

1 Q. Is that a yes or a no?

A. I haven't read it through, sir.

3 It's the trust.

Q. Is it a true and complete copy of the 4

5 trust?

> A. I did not -- I don't know. You provided it to me, so I'm going to make an assumption that you copied it from somewhere. I don't know if this is complete.

10 Q. Could you turn to the third to last page 11 of that document?

12 A. Okay.

13 Q. Do you see a signature at the top?

14 A. Yes.

Q. Whose signature is that? 15

A. That's me. 16

17 Q. Can you turn to the second -- the page just

18 following that, Exhibit 1, do you see that?

A. Yes. 19

20 Q. What is that?

A. Exhibit 1?

22 Q. Yes.

23 A. It's a schedule life insurance.

24 Q. Is it identifying the policy that's owned by

CLSF III/IV. Inc., the debtor in this case?

1 And just by way of very brief explanation, 2 as I'm sure Your Honor could fill in the gaps of why 3 we did what we did there --4

THE COURT: Oh, I understand.

MR. GOLD: I redacted the copy to protect everyone.

THE COURT: It has an individual's name, who is not likely to be involved in this action in any way, and the actual policy number, and otherwise, the only difference is between what's been admitted 8 and what's now marked 13: correct?

MR. GOLD: Correct, Your Honor.

13 THE COURT: Mr. Elam, I assume you don't 14 have any objection.

MR. ELAM: No.

THE COURT: Thank you.

17 BY MR. O'QUINN:

> Q. Now that you've had an opportunity to see that unredacted versus, do you recognize that as the policy owned by the debtor in this case, the alleged debtor?

A. I don't see Mr. Vandoorne's name on here, so you're saying alleged debtor, I assume you're

24 referring to all of them?

Q. I'm not talking about the petitioning

Page 93 Page 95

- creditors, I'm talking about CLSF III/IV, Inc., the 2 alleged debtor. Is this policy the policy that is
- 3 owned by the alleged debtor? 4 A. Yes, it is.
- 5 Q. Turning to the next page, what is that?
- 6 A. Exhibit 2.

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- O. Can you describe it for me?
- 8 A. I can read it to you. The following are the 9 income and corpus beneficiaries of this trust.
 - Q. And listed there do you see the names of the petitioning creditors in this case?
- 12 A. I see Mrs. -- I see Mr. Ortmans and 13 Mrs. Ortmans, and I don't see the other one. Maybe I'm missing it. Mr. Vandoorne, isn't he a creditor? 14
 - Q. I'm focusing my questions on the Ortmans. Do you see the Ortmans there?
- 17 A. Excuse me, you said the creditors, I 18 thought --
- 19 Q. Are they two of the petitioning creditors? 20 THE COURT: You need to speak one at a 21 time.

MR. O'QUINN: Yes, Your Honor.

THE WITNESS: I don't have the petition in 23

front of me, but I believe it had three names, or four 24 25 names, the Ortmans, Mr. and Mrs., Mr. Vandoorne, I

Q. So is it fair to say that you don't know who the investors are in each of the companies set up for the Quality Investments offering?

A. At this point, since it became a distressed portfolio, we acquired the software in Holland, and we went through every contract and found out who were the investors in each fund. So I do know now.

O. During the operation of this business did you even know the identity of the investors who were tied to the various offerings?

A. Not necessarily. If an investor contacted me and said, I'm on a cruise coming to Florida, I'm an investor in III IV -- CLSF III IV, I would confirm that with the office in Holland, and I would welcome them to visit me. But otherwise, no.

Q. I'd like you to turn to tab 6 of the binder.

17 What is that? Do you recognize that? 18

A. That's a letter I wrote on July 7th, 2012.

O. Who is it addressed to?

20 A. The investors.

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Q. At the top it identifies you as trustee; is that right?

A. Correct.

24 O. I would like you to focus on the second to 25 last sentence of the first paragraph. Can you read

Page 94 Page 96

believe, and MQIC. 1

BY MR. O'QUINN: 2

Q. Do you know is it possible that Mr.

Vandoorne invested at a later time and was added on as 5 a beneficiary of this trust?

- A. I don't know that, but I will take your answer. I don't know that.
 - Q. Did that happen from time to time?
- 9 A. Since I never handled the investors, I don't 10 know.
- 11 Q. I'm sorry. Turning back again, that is your 12 signature on this document, is it not? 13
 - A. Yes.
 - Q. So in connection with this particular trust document, you signed a document that had at least two of the petitioning creditors listed as beneficiaries of the trust; right?
 - A. No. That's not how it works.
 - O. Help me to understand how it works.
- A. The trust would be created, and there may or may not be a closed fund attached. That is something 22 that Quality Investments handled in Holland, and the 23 management company would put together the exhibits, and if they changed from time to time, I would never
- 25 be advised because they handled the investors.

that out loud?

2 A. "However, without your premium moneys being wired" -- is that what you're referring to?

O. You can start there, that'll work.

A. "However, without your premium moneys being wired to the trustee account I can not service the policies and keep them in force. The only action left to me is to begin to sell policies in order to preserve other policies. This is not a solution, but a method for immediate preservation of the assets".

Q. So help me to understand it. This is a letter between you and the investors and the Quality Investment fund: is that correct?

A. Correct.

Q. And including the petitioning creditors?

Q. And in this what you are doing is asking individuals who you've told us prior to the failure of this investment vehicle that you didn't even know were investors in the funds. Is that right?

A. At this point I did. I explained to you that we were able to acquire the software.

23 Q. Right. So you're now writing to these newly 24 discovered investors and you're asking them to send 25 you additional funds; is that right?

Page 97 Page 99

- 1 A. Correct.
- 2 Q. And you're telling them that if they don't send you additional funds that they could lose their entire investment?
- 5 A. Correct.

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- Q. And when they send that money in, you're taking that money and pooling it together; is that right?
- A. Correct.
- Q. And you're using it as you think is 10 11 appropriate to try to pay premiums on various 12 policies; is that right?
- A. On an emergency basis, case by case, 13 14 correct.
 - Q. So you are making the determination how to spend the limited assets, because there's not enough assets to pay all the premiums for all of the policies for the life expectancies of those insureds; is that right?
- 20 A. That's not really my decision. As I said, 21 it was a case by case emergency basis. If a policy 22 was being lapsed, that's the policy that would be 23 paid.
 - Q. And you were making that decision?
- 25 A. Based on the lapsed policies, yes.

- 1 Q. Do they have that rule? 2
 - A. They do not.
 - O. This letter is addressed to Dear
- 4 Beneficiaries. To whom were you sending this 5
 - letter?

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- A. To beneficiaries.
- O. Beneficiaries of what?
- 8 A. The life insurance trust that held the
- 9 policies, the funds, the members of closed life 10 settlement funds.
 - Q. And you were the trustee of those trusts?
- 12 A. Correct.
- 13 Q. So these are your beneficiaries that you're 14 writing to?
 - A. Yes.
- 16 Q. And did you send these directly to the 17 investors?
- 18 A. I did not.
 - O. How did you distribute them?
- 20 A. I don't speak Dutch, I don't speak German, I
- 21 don't speak French, I don't speak Spanish, which are
- 22 the primary languages of the investors. As I
- mentioned before, we have a management company that I 23
- 24 had to put together, because I was living on an island
- 25 when this occurred, with no contact with Europe nor

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- Q. Turning to the tab 7, if you would. What is 2 that? Do you recognize it?
- 3 A. It's a letter from January 25th, 2011. Dear Beneficiaries.
- 5 Q. Whose signature is at the bottom?
- 6 A. It's mine.
- 7 Q. Is this the letter that you sent to the
- 8 investors in the Quality Investment fund offering?
 - A. Yes, I did.
- 10 Q. The header, the letterhead, do you recognize 11 that?
- 12 A. Yes.
- 13 Q. What does it say there in the center?
 - A. Peck Law Firm.
- Q. What is the address of the Peck Law Firm? 15
- 16 A. 631 U.S. Highway 1, Suite 303.
- 17 Q. At the time that you wrote this letter were 18 you authorized to practice law in the State of
- 19 Florida?
- 20 A. No. But you'll note, I have the little 21 asterisk there, licensed to practice in New Jersey.
- Q. Do you know whether or not New Jersey has a 22 23 requirement that active attorneys maintain an office
- 24 in New Jersey?
- 25 A. I do.

- 1 any investors. They were able to acquire the Dutch
- 2 software, which was held by a technology company, and
- 3 in going through the software piece by piece were able
- to put together the puzzle of each fund and who were 5 the members of those funds.
 - Q. And then once you completed that, did you send this out directly to the investors in the funds?
- 8 A. Sorry, I didn't finish. The company, the
- 10 management company would then, by either certified
- mail or however they did it there, registered mail, or 11 12 mail, I'm not exactly sure, sent that out. I don't
- believe they used e-mail. So I didn't do it 13
- 14 personally, but the management company that I have in 15 Holland did.
- 16 Q. And you said, I have in Holland. This is an 17 agency that's working at your direction; is that 18 right?
- 19 A. I don't call it an agency. It's a
- management company. They manage the investors. 20 21
 - Q. But it's working as your agent?
- 22 A. It is my agent.
 - Q. And so you're causing them to distribute
- 24 this directly to the investors?
- 25 A. I'm causing them to do that, yes.

Page 103 Page 101

- 1 Q. Under the title, Dear Beneficiaries?
 - A. Under the title of Dear Beneficiaries.
 - Q. Can you take a look at tab No. 9. Take a moment to look through it, if you would. When you're done, feel free to look up and let me know.
 - A. I have to tell you, the print is very small, and I didn't bring glasses, so I'll do the best that I can. I didn't think I would be sitting here reading documents in tiny print. Okay.
 - Q. What is that?
- A. Contract for sale and purchase of life 11 12 insurance, Watershed to CLSF Trust.
- Q. Do you recognize it? 13
 - A. I do.

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- Q. Is it a document you've seen before?
- A. They all look alike, so I'm sure I've seen 16 this one. I can't specify that this one exactly I've 17 18 seen recently.
- 19 Q. Looking at the bottom right hand corner, do you see a signature? 20
 - A. My signature.
- 22 Q. That is your signature?
- 23 A. My signature.
- 24 Q. Turning to the second page of the document,
- 25 paragraph 2, title purchase price, are you able to see

it your understanding that that was the purchase price for the policy paid to the seller?

- A. My understanding is that they had the right to change the purchase price. I don't know if they sold it for more or for less.
- Q. This is a contract for sale and purchase, and my question to you is, is it your understanding that 6 million dollars describes the purchase price being paid by the buyer to the seller?

MR. ELAM: Objection, Your Honor. Asked and answered.

12 THE COURT: Well, it's in the documents. 13 Why does it matter what she thinks? Counsel, why does it matter what the witness thinks, it's in the 14 15 document, which is admitted.

16 MR. O'QUINN: That is true, Your Honor. 17 However, she's the purchaser, so I'm trying to get an 18 understanding. 19

BY MR. O'QUINN:

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- 20 Q. Did you engage in the purchase of this 21 transaction as trustee, were you the purchaser?
- 22 A. What do you mean by that?
- 23 Q. Look at the front page of the document.
- 24 Were you the purchaser purchasing this insurance 25 policy?

Page 102 Page 104

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- A. I do.
- 3 Q. Do you see where it says 6 million dollars?
- 5 A. Yes.
 - Q. Is that the purchase price that investors are being told is being paid in connection with the acquisition of the policy at issue in this case?
 - A. I don't know what the investors are being told. All I know is what is -- what the contract price is between Watershed and the trust. I didn't deal with any contracts or marketing policies, nor do I know any pricing on the assets.
 - Q. When you're saying you didn't deal with contracts, you signed this contract; right?
 - A. Between Watershed and the trust. But I'm telling you, I don't have any contact with the investors and what the marketing price was for their participation for investment.
 - Q. Is it your understanding that that 6 million dollars is, in fact, the purchase price for the insurance policy?
- 23 A. I really don't know. I can't attest to 24 that.
- 25 Q. And I asked what your understanding is. Is

- A. Well, Watershed purchased the policy. Then Watershed sold it to the trust, and I was asked to serve, by the grantor, Watershed, to be the trustee.
- Q. And in connection with that role as trustee, would you have been the person that paid the purchase price for this policy, that caused the payment to be made?
- A. I don't -- no, I don't see that. The policy could sit there on a shelf and it may not be sold. I don't know if it was sold into the marketplace. This one obviously was.
- 12 Q. I'm asking you about the sale that is 13 described in this document. Were you the purchaser in 14 a transaction described by this agreement?
 - A. I was the trustee.
- 16 Q. Okay. And in connection with your role as 17 trustee and purchaser, did you cause money to be paid 18 to the seller?
 - A. I don't even know how to answer that. I have to think about that. Sorry.
 - O. Take your time.
- 22 A. As trustee I -- I was asked to be trustee,
- 23 and I don't -- all I know was this policy was sold by 24 Quality Investments.
- 25 THE COURT: I have no idea what that answer

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means. I have in front of me an Exhibit 9. It shows 2 the seller as Watershed, and the purchaser as a trust identifying you as the trustee, and defined with the word purchaser. There's a purchase price shown. How did the purchase price get paid? That's the question, 6 isn't it? 7

MR. O'QUINN: It is.

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THE WITNESS: Okay. Thank you, Your Honor. It's a lot easier when he talks.

Ouality Investments would market the asset. I don't know what they charged to the public, or how they solicit or marketed their policy. Funds would be received into the escrow account.

THE COURT: Held by you?

THE WITNESS: Held by me. The management 15 company would keep track of what investors were 16 17 involved in a particular fund. Not me.

THE COURT: Well, ignore that. This is the 18 19 acquisition of the policy by the trust?

THE WITNESS: Right. 20

THE COURT: Correct?

22 MR. O'QUINN: Yes, Your Honor.

23 THE COURT: Okay. So here's the trust acquiring the policy. Watershed was paid for the 24

25 policy, I assume, that's what the contract says. Who A. Correct.

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Q. Now, Dennis Moens was involved in the organization of Quality Investments; is that right?

4 A. I don't know that. I don't know that 5 at all. I know Watershed to be separate and distinct 6 from Quality Investments.

Q. Do you know whether or not investors were told that Dennis Moens, who had such an integral part in your role as trustee, whether he was the recipient of that purchase price?

A. I don't know that.

12 Q. Do you know how much of that purchase price 13 went directly to Dennis Moens as a related party to the offering? 14

A. I don't know that.

Q. Do you know whether or not investors were disclosed that the purchase price was being paid to a related party in the offering?

A. I don't know that.

THE COURT: Let me tell you all, I have a half day trial starting at 1:30, and I do intend to take a break about 15 minutes from now, which means if you're not close to done, you're going to be waiting until after that half day trial.

MR. O'QUINN: I'm very close to done.

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actually made the payment?

THE WITNESS: The investors. Investor money came in and that money would pay back Watershed for its purchase of the policy.

THE COURT: It went into your escrow account?

THE WITNESS: Yes.

8 THE COURT: So you must have caused the 9 transfer to be made to pay Watershed. Isn't that what 10 you're asking?

11 MR. O'QUINN: Yes, Your Honor.

THE WITNESS: Okay. 12

THE COURT: Is that accurate?

THE WITNESS: I guess, yeah. I don't --

THE COURT: I hand it back to you, Counsel. 15

16 BY MR. O'OUINN:

Q. And the purchaser who received that funds, that was Watershed -- I mean, excuse me, the seller that received that funds is Watershed; right?

A. Correct.

O. That's Dennis Moens; right?

22 A. Correct.

23 Q. He's the guy that you met with back in 2005,

24 around the same time you were talking with Frank Laan

in discussing the life settlement industry?

THE COURT: Hold on. And if that goes to the end of the day, I'm not doing this at the end of the day.

MR. O'OUINN: Yes, Your Honor.

THE COURT: I'll have you back on Monday.

So you should focus on what you want to ask.

MR. O'QUINN: Yes, Your Honor.

THE COURT: Let me tell you all ahead of time what I want to hear about. I have Exhibit 13, which by the way, is admitted. And it's a trust agreement, is it not?

MR. O'QUINN: Yes, Your Honor.

THE COURT: Okay. I want to know how many trust agreements there are, and whether this

14 15 particular trust agreement is associated solely with

16 the debtor, and then I want to know about the

17 co-mingling, and I want to know whether it's

consistent with this agreement or not consistent with 18 this agreement. And by the way, the agreement

19 20 incorporates Florida statutory law. That's what I

21 want to know.

22 MR. O'QUINN: Yes, Your Honor. Let's start 23 at the beginning of that.

24 BY MR. O'QUINN:

O. The trust agreement that we've discussed

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Page 109 Page 111

here today, Exhibit 13, let's go back to that. That is the trust agreement --2

MR. ELAM: I don't have an Exhibit 13.

THE COURT: It's the unredacted -- Mr. Elam, it's just the unredacted version of 8. Do you have a copy?

MR. ELAM: Yes, sir, I do.

THE COURT: I'm not sure the names add anything for any of us, but they are there.

MR. O'QUINN: It does help to tie into the petitioning creditors, Your Honor.

THE COURT: Okay, understood. Well, right, two of them are listed.

MR. O'QUINN: Yes, Your Honor. And we can provide additional documentation to extend, but I will try to narrow this down.

THE COURT: Well, even Exhibit 8, that's not redacted, the identity of the two beneficiaries.

MR. O'OUINN: That's true, Your Honor. Thank you.

21 BY MR. O'QUINN:

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22 Q. This trust agreement, is it similar to the 23 trust agreements that were executed in connection with 24 the other life settlement transactions undertaken by

25 Watershed and Quality Investments? was not going to be providing adequate maturity

coverage, were you involved in discussions with the 3 investors following that date?

A. Concerning what?

Q. Concerning the payment of premiums.

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7 Q. And did you solicit additional premiums from 8 investors?

A. Initially, no.

Q. At any point?

A. Later on, yes.

Q. And in connection with the solicitation of additional premium funds, did you discuss with each investor how you would use those premium funds?

A. No.

16 Q. Did you collect funds from investors and put them together in a single pot that you could use to 17 administer the 50 some odd trusts that you were 18 19 dealing with?

A. Grantor set up the escrow accounts and I followed their instructions in placing -- in receiving those moneys and allocating them accordingly.

Q. And when you say the grantor, who are you identifying?

25 A. Dennis Moens.

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1 A. I believe so. 2 Q. And was your role in connection with those 3 trust agreements consistent with your handling of this

trust agreement?

A. Yes. 5 Q. And your interpretation of your duties in 6 7 connection with those other trusts, how many of them

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A. I'd have to count, but it's over, I believe over 55.

11 Q. Was your handling of those other 55 trust 12 accounts and agreements similar to your handling of 13 this trust agreement?

A. Yes.

Q. Were all of those trust agreements pursuant to Florida law?

A. Yes.

Q. Did they all involve Florida entities in the same manner that the petitioning creditors are involved?

A. Yes.

22 Q. I mean, excuse me, the alleged debtor is 23 involved?

24 A. Yes.

25 O. In connection with the revelation that PCI 1 Q. Do you know where Dennis Moens is today?

A. I believe in Spain.

3 Q. Do you know where Frank Laan is today?

A. I don't know.

5 O. Have they been criminally charged for their

conduct in connection with this offering? 6

A. They have.

8 Q. In what country? 9

A. Holland.

10 Q. Have you informed investors that there were 11 imminent lapse problems with the policies that you're

12 dealing with?

A. Yes.

14 Q. Have you informed investors that those lapses threatened the very res that would pay up their 15 16 payments?

17 A. I'd have to read my letters again, but 18 I think I made it clear that the preservation of the assets required additional premiums to be made. 19

Q. And when you collect those moneys, you're putting those moneys into a collective pot and using them as you believe is necessary in the immediate moment?

24 A. For lapsing policies, correct.

25 Q. Without obtaining consent from individual

Page 113 Page 115

- investors related to the various policies affected?
 - A. Correct.
- 3 O. Ms. Peck, have you ever told investors that 4 you were tired of being in the role of trustee?
- 5 A. Publicly?
 - Q. In any context.
- 7 A. I believe I had a couple of conversations 8 where I was terrorized by investors and I may have said it in my emotional state.
- 10 Q. Did you tell investors in Holland by a skype 11 that you would be glad to give up of the reins of 12 these trusts if you could find somebody willing to do
- 13 it?

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- 14 A. I don't recall that.
- Q. How much money have you personally been paid 15 for your role as trustee for these 50 some odd 16 17 trusts?
- 18 A. Over the course of six years, is that what 19 you're referring to?
- 20 Q. Yes.
- 21 A. About 3 million dollars -- \$500,000 a
- 22 year.

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- 23 Q. And have you received any other pecuniary
- benefits, other than \$500,000 a year as compensation 24
- for being a trustee? 25

which was intended to be a neurological facility for the neurologically impaired, and it's struggling. 3

- O. Do you act as trustee for any trusts for 4 Dennis Moens, other than those related to the Quality Investments offering directly? 6
 - A. He asked me to be the trustee for a small home he bought in West Palm Beach, who, I believe the beneficiaries are his three daughters.
 - Q. Are you aware of funds being wired abroad, over 20 million dollars wired abroad?
 - A. Yes.

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MR. ELAM: Objection, Your Honor.

13 THE COURT: It was a very general question.

What do you mean, when?

BY MR. O'QUINN:

- Q. Are you aware of 20 million dollars of funds that were ultimately collected from investors being wired abroad?
- 19 A. Yes, and I will explain. When the -- there 20 was the PCI arrest of the principals. The U.S.
- Attorney General's Office, and whoever was doing the 21
- 22 investigation, started freezing some of Watershed's
- 23 assets believing they might be a co-conspirator. 24
 - It was discussed amongst the group whether to protect the ability for Watershed to continue to

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- A. There are perks along with the position.
- 2 Q. Can you describe the perks?
- 3 A. Dennis Moens would take a trip. I would
- take it with him, and of course, his associates, and
- 5 he may charter a plane. 6
 - Q. Is that a private jet?
 - A. Yes. It was for business purposes.
- 8 Q. How about boats, did you ever go out on a 9 boat with Dennis Moens?
- A. Yes. 10
- 11 Q. Were they boaters?
- 12 A. Were they boaters? Sorry.
- 13 Q. Did they own catamarans?
- 14 A. Not here in the States, and I've never been 15 on one in Europe.
- 16 Q. How about your home, did you receive any 17 assistance in paying for real estate from Dennis 18 Moans?
- 19 A. I owned my home since the end of 1999, which 20 is several years before I met Dennis Moens.
- 21 Q. Do you own any property jointly with Dennis 22 Moens?
- 23 A. I do.
- 24 Q. Where is that property?
- A. He's a member of a corporation in Pahokee, 25

- service the assets and pay premiums, whether that
 - money should be wired to the offshore Dubai accounts,
 - 3 which they were, and Watershed continued to pay the
 - premiums and take care of the assets and everything
 - 5 else they were obligated to pay until those assets,
 - those accounts were frozen by the Dutch government 6
 - 7 sometime in, I think it was September, 2011.
 - Q. And did you cause those wires to take place?
 - 10 A. Yes.

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- 11 MR. O'QUINN: Your Honor, no further 12 questions.
 - THE COURT: Mr. Elam, we're going to take a break, and I'll give you another 15 minutes, if you're not done we'll figure out how to deal with it.

CROSS EXAMINATION

- 17 BY MR. ELAM:
 - Q. Ms. Peck, I have a just a few general questions for you. Have you ever been criminally
- charged with fraud or breach of your fiduciary duty? 20
 - A. In the United States or Holland?
- 22 O. Holland.
- 23 A. I have not. As a matter of fact, I hired a
- 24 law firm, Simmons and Simmons, who made application to
- the Court to acquire the file from the Dutch

Page 117 Page 119

authorities. The Dutch authorities made a motion before the Court that I was neither a criminal suspect nor a suspect.

- Q. Have you ever testified for any entity in a prosecution case?
- A. I have. In March of 2012 I was asked by the Attorney General's Office --

MR. O'QUINN: Objection, Your Honor. Relevance.

THE COURT: Isn't it the exact set of transactions that I've been hearing about this morning?

MR. O'OUINN: No. Your Honor. The question was whether or not she testified -- sorry, Your Honor. The question was whether she testified on behalf of a government agency.

THE COURT: I don't know what's happening next. Overruled. Go ahead.

BY MR. ELAM:

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- O. Have you ever testified on behalf of a government agency relating to any kind of fraud as to any of the trusts that you have been related -- or connected with?
- A. Yes, I have. In March of 2012 there was the 24 25 PCI, Private Capital Indemnity trial in the U.S.

thousand investors, and that is Herkowitz, which is the policy in question before the Court today, was paid, not by MOIC, who was put on notice as of June and July of the potential lapses of many policies, including Herkowitz, and this policy was paid pay the other investors.

Q. When you requested premiums to be paid by all of the participants, did all of the participants make extra premium payments?

A. No, they did not. Many of them withheld their money. Some very affluent who refused to pay, and on that basis whatever moneys we were able to acquire through the investors who understood the problem and wanted to preserve the assets, we used their funds to preserve the assets. For eight months I was able to keep the portfolio in good standing without a single lapse, approximately eight months.

At that point, because there was MOIC primarily, who was withholding their premium payments, we started experiencing lapsing. We again put them on notice that we required premium payments. They surreptitiously have paid two policies, I should that two lives, four policies, and let the others lapse.

24 At the same time, about two weeks ago, they 25 sent me a transfer agreement, and that agreement would

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District Court in Virginia. I testified there on behalf of the prosecution.

THE COURT: Which she had already said on vour direct examination. Go ahead.

BY MR. ELAM:

- Q. Ms. Peck, the alleged debtor, is it your knowledge that this type of entity is a collective pool?
- A. I think you're referring to MOIC. I have hired a law firm in Holland, Clifford and Chance, who has put MQIC on notice that they violated the contractual agreements of the closed funds, as well as Dutch laws for their organization. As far as I know, there is an injunction that's being prepared that
- 15 should be filed against MQIC in the next few days.

Members against -- Members of MQIC against MQIC. 16 17

So the question of standing has been a very important one, because the investors were not permitted to organize as they have, and it is a splinter group, meaning its one group amongst many, and MOIC has paid very little in premium, I have a stack of invoices, they owe several million dollars.

23 Their policies that their members are 24 beneficiaries of have been supported by the other 30 percent of the pool, there are approximately a

essentially carve out the policies for a preferential group, namely MQIC. I refused to do that, because from my standpoint as a trustee, I'm preserving the assets for all, and I have all of the beneficiaries at

Q. What actions have you taken to preserve the policy that's part of the alleged debtor here, the Herkowitz policy?

A. Well, this policy came very close to lapsing. MQIC was put on notice that this policy was lapsing. I contacted the carrier every single day.

There was a -- I'll back up. There was a meeting in Holland about a month ago, maybe a little less, where the chairman of MQIC -- and by the way, the board consists of all brokers. The brokers are now possibly -- well, they were under investigation in Holland -- or Belgium. These are primarily Belgium investors, it's a Belgium organization, they're under investigation for their own role in selling the policies. They consist of the board of MQIC.

MOIC was put on notice about lapsing policies. They agreed to pay the carriers directly. I said -- they asked me if they could pay the carriers directly. I said that's great. We provided them with wire coordinates, which we can confirm, and they did

Page 121 Page 123

not pay a single policy.

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We experienced over 52 million dollars in lapsing due to MOIC's behavior, or actions, or inaction, I should say. And again, I continued to perform my duties as trustee with the moneys that I received to keep what policies I could from lapsing.

If the premium was too high, as many were, it lapsed. If the premium was within the boundaries or realm of what I currently had in my escrow account, we paid the money. In this case Herkowitz, we had the money. I, of course, had no notice of this petition. On Tuesday MQIC certainly had knowledge of the lapsing 12 policy, and I was able to pay the premiums.

Mr. Ortmans and Mr. Vandoorne, and I don't know about Mrs. Ortmans, that's a new one to me, but both of them I have a stack of e-mails where my attorney, as well as MQI, put them on notice of not only the lapsing policies, but the deficiency that they had in not giving us their premium funds.

MR. O'QUINN: Your Honor, I would just ask that this be in a question and answer format. This appears to be a narrative, so we object.

THE COURT: Well, overruled, because it was somewhat responsive, but it would be nice if you asked questions.

THE WITNESS: Correct.

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THE COURT: And the trust also owns the corporation?

THE WITNESS: The trust owns all the shares in the corporation.

THE COURT: All right. Not the other way around, obviously. It doesn't own the beneficial interest?

THE WITNESS: No.

THE COURT: Okay. We need to have a little aside here. So does our debtor own anything?

MR. O'QUINN: Your Honor, it's our position that the debtor corporation is the record owner of the policy and the record beneficiary of the insurance policy.

THE COURT: Is that accurate?

17 THE WITNESS: I'm sorry, I wasn't listening. 18 I got a little --

THE COURT: Is the corporate entity the record owner of the insurance policy?

21 THE WITNESS: In the eyes -- I always look 22 at the eyes of the carrier, because the carrier will 23 identify the owner, and that is the corporation, I 24 believe --

25 THE COURT: Okay. Good. All right.

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Let me interpose a few questions of my own, 1 2 because there's some basic things that I don't 3 understand.

The alleged debtor is a corporation?

THE WITNESS: Correct.

THE COURT: It's a Florida Corporation? 6

THE WITNESS: Correct.

8 THE COURT: What is its relationship with 9 the trust?

THE WITNESS: The trust owns all the shares of the corporation, and the corporation is a

beneficiary of the trust. That was created, I'll tell you why, because you'll probably wonder why, there's a ruling that came out, IRS Ruling 2009-14, at that time there was concern, it applied -- the ruling was an IRS ruling that dealt with life settlements. There was a concern that there could be taxable consequences to the foreign investors. The accountants considered, and they came up with a vehicle whereby they thought this would continue to protect the, I'm not a CPA, by the way, protect the investors' interest, the beneficiaries.

THE COURT: Hold on. Hold on. But the policy is held by the trust?

1 Understood.

2 MR. O'QUINN: I direct the Court to Exhibit 3 10.

4 THE COURT: All right. And this is actually 5 from Lincoln and it identifies the holder of the 6 policy; correct?

MR. O'QUINN: Yes, Your Honor, as the alleged debtor.

THE COURT: Very good.

MR. GOLD: Again, it's redacted, but --

11 THE COURT: All right. But Ms. Peck just 12 said that this was the case.

Now, this corporate entity that is the alleged debtor, is this the only policy related to it?

15 THE WITNESS: Absolutely. 16

THE COURT: Is there a separate corporation for each of the 55 plus number of trusts that you testified about earlier?

THE WITNESS: Almost all. I think there are two that have remained trusts.

THE COURT: All right. I'm going to tell you all what my focus is going to be. I've heard that 23 there are assets of these various entities, which are

24 trusts, that have been used to assist the other

25 entities. There's been money transferred back and Page 125 Page 127

forth. Why is that okay? That's going to be my focus. Why is that okay?

I'm familiar with Florida law. There's only one way as far as I can tell that it would be okay, and that's if the trust document says that it's okay. Otherwise, you've taken money from one entity and given it another.

The filing of a petition, including an involuntary petition, results in the formation of an estate. It doesn't wait until the order for relief is entered. There's an estate right now. And that estate cannot be used to fund anything else. It is sacrosanct. The stay applies to it in the meantime.

So if what would be happening tomorrow or Sunday, probably impossible, Monday, Tuesday and Wednesday, would be the use of anything from this entity, the debtor and the related trust, for the benefit of any other trust, I want to know why that's okay. Because unless you can convince me it's okay, then there will definitely be an interim trustee appointed.

And based on the testimony I've heard, the motion for continuance is denied.

BY MR. ELAM:

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Q. Ms. Peck, based upon the questions, or the

transfer or use funds of other trusts to make payments based upon lapsing policies?

A. I consulted with other attorneys, given the exigent circumstances and the need -- well, just to back up. Watershed's assets accounts were frozen. We were no longer receiving moneys from Watershed after their arrest, therefore there was no money to keep any assets in force.

I consulted with the attorneys in Holland about what my duties would be, and they said simply to notify the investors, the beneficiaries of the closed funds, of the need for premiums to keep the policies in force. I have done that consistently for the last eight plus months.

MR. ELAM: Just a second, Your Honor.

16 THE WITNESS: And I will also add that that 17 remaining 30 percent would be damaged by this asset 18 being claimed by MQIC, who does not represent a 19 hundred percent of the pool. And again, it was those 20 30 percent that kept this policy in force.

THE COURT: You may have answered this question a few minutes ago. Where did the funds come from this week to pay --

THE WITNESS: The 30 percent MQIC consists 25 of --

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statement we heard, have you used any other funds in any of the other trusts to fund any premiums for other trusts or any lapsing policies that might be owned by a separate entity?

A. As I've stated, the funds that came in for premiums were placed into a collective pool for the benefit. My duty under the trustee is to preserve the asset. And I understand that my discretionary powers are to do whatever I can in my power to do that. And therefore, I would, on a case by case basis, as a policy was lapsing, do my utmost to preserve the asset.

Now, I have to point out that there are any number of investors in any given policy. Because of that, if one investor out of ten, I don't know how many are here, but say there are ten, sent in money, that would not keep the asset alive. This is a perfect -- Herkowitz is a perfect example of that. They're here today to preserve the asset, and yet they did not pay a premium to us, and others, the collective pool, kept it in force.

And there still remain 30 percent of the investors that are not party to or have memberships in MQIC.

Q. What did you base your knowledge upon to

THE COURT: Outside of what you already held. None of the funds used to pay the premium were in an account that you already held, it arrived this week and then it was used to pay the premium?

THE WITNESS: Over the last several, I mean. I have to go back and check exactly, but it started accumulating. The remaining 30 percent were consistent in sending in their premiums. The MQIC, Mr. Ortmans, Mr. Vandoorne, and Mrs. Ortmans did not send in any premiums. So their asset was preserved by the remaining 30 percent.

Can I ask myself a question?

THE COURT: No.

MR. ELAM: Your Honor, I have no further questions.

THE COURT: All right. Do you have anything you wish to ask?

18 THE WITNESS: Do I have a right to add 19 something? 20

THE COURT: You can consult with your counsel, and if he wishes to call you as a witness on behalf of the debtor, he may do so. Wait until you're down from the stand though. You're not excused yet.

24 THE WITNESS: Sorry.

25 MR. O'QUINN: No, Your Honor, nothing Page 129 Page 131

further.

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THE COURT: You're excused for the purposes of having been called by the movant. Why don't you go and talk to Mr. Elam and then you can tell him what vou want to do.

I'm going to take a break. If we need to, I'm going to eat into the 1:30 trial a little bit in order to resolve this matter, because I think you might be done.

MR. GOLD: With testimony, we certainly are done as the movants, Your Honor.

THE COURT: And then you can tell me if you need to recall Ms. Peck in order to address any issues at that point. We'll come back at 1:30.

My question to the alleged debtor is going to be, there's some interesting things in this trust agreement. For example, there's an absolute prohibition on requesting additional premium from the beneficiaries, and I didn't see anything in here which would allow the trustee -- remember, a trustee is a fiduciary independent to each trust. You have Sun Trust is a good example, has thousands of corporate trust accounts. They don't get to share the money from one with another one, unless there's a group of

to give Mr. Elam a chance to consult with Ms. Peck.

MR. GOLD: Absolutely.

MS. FEINMAN: And Your Honor, since I am the only one that is on court call, and since it is fading in and out, is it possible for you just to call me back?

THE COURT: Absolutely. Give Ms. Klopp the telephone number. Very good. See you all at 1:30.

Court is in recess.

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10 (A lunch recess was taken, after which the following 11 proceedings were had.) 12

THE COURT: Welcome back, everyone. Please a seat. I assume, Mr. Gold, that you should go first. Oh, wait a minute. Did you wish to call Ms.

15 Peck, I'm sorry?

> MR. ELAM: Yes, Your Honor, I would like to call Ms. Peck.

THE COURT: Ms. Peck, if you could please come back. Do I have Ms. Feinman on the telephone? MS. FEINMAN: Yes, you do, Your Honor.

THE COURT: Hopefully the sound is better.

22 MS. FEINMAN: It is much clearer. Thank

23 you.

24 THE COURT: Ms. Peck, please remember you 25 remain under oath. Understood?

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specifically say that. I did not see that in this 2 trust agreement. Strangely --

pools, common trust funds or the like, that

MS. FEINMAN: Your Honor.

THE COURT: Yes, Ms. Feinman, I'm sorry, I was actually leaning way back.

MS. FEINMAN: Thank you. It is fading in and out, and I don't know if it's because people are not talking right into the microphone.

THE COURT: Understood. All I was saying is, that the trust agreement that I have does not, as far as I could see, does not specifically empower the trustee of this particular trust to use any of its assets anyplace else. Strangely, it may be that the trust benefitted by this practice. But I would be concerned about what happens after today. I don't want to hear about that right now.

I'm going to come back at 1:30. You've all forced me to go to Walgreens for lunch. So I'm going to take a brief break. I'll see you at 1:30.

20 Anything before I depart? 21

MR. GOLD: I was just going to say, in terms of the remainder of our presentation, it would just be closing argument, based on what we've heard here today.

THE COURT: Understood. Right. But I want

THE WITNESS: Yes.

2 THE COURT: Thank you. Mr. Elam, whenever 3 you're ready.

DIRECT EXAMINATION

BY MR. ELAM:

6 Q. Ms. Peck, could you please turn to Exhibit 3 in the petitioning creditors' exhibit register? 7

A. I have it.

9 O. Could you turn to page 25 in that, looking

10 at Article 10?

A. Okav.

Q. Would you read number 1?

A. Of Article 10?

O. Yes, ma'am.

A. 1, "A transfer of the title of 15

16 participations will only be possible to the other

17 participants, the fund itself, or to the next of kin

in the direct line of the participant". You want me 18

19 to read the next one?

20 Q. Yes.

A. 2, "In case participations constitute part

22 of an undivided estate for the joint rightful

23 claimants can only have themselves represented towards

24 the fund by a person duly appointed by them in

25 writing". Page 133 Page 135

Q. Is it your belief that based upon this article that a participant may not transfer its interest in the fund to any other person other than someone next of kin?

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A. That's the legal opinion I have from a Dutch law firm, yes.

- Q. Please turn to Article 12. Do you mind reading number 1, management and custody?
- A. 1, "The custodian can, following consultation with the manager, in case, at the discretion of the custodian and the manager, of an unequal proportion between active and inactive participants impose all measures which the custodian and the manager deem necessary in order to guarantee the continuity of the fund. One of the measures which the custodian and the manager may impose in this case is to pledge the policy to an American bank who will take over the premium obligation whereby the fund will be held to pay the bank a compensation equal to at least 7 percent of the final payment effectuated by the insurer".
- Q. Does the statement, impose all measures, did you feel that that gave you the right to use any of the pooled funds to pay the lapsing premiums?
 - A. I don't believe I relied on this

1 MR. ELAM: Right. I'm sorry, I misspoke. 2 THE COURT: Different insurance policies. 3 MR. ELAM: I misspoke. The different 4 entities. Like here it's the SLF. Each entity would 5 execute one of these documents, and we think that 6 that's what gives her the right to --

THE COURT: It doesn't reference any other documents: correct?

MR. ELAM: Well, it represents -- or it references the fund, and that's, to us, it gives us the right to transfer --

THE COURT: Isn't the fund just this fund related to this particular --

MR. ELAM: Right. But we think that each one of the different entities had signed the same document, and they're all in a pool.

THE COURT: How are they in a pool? That's what I want to know.

19 BY MR. ELAM:

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Q. Ms. Peck, could you explain how each 20 document, or each policy, is in a pool?

A. I did not write this participation agreement. All I know is that the participants signed it. So to that extent, I do understand that there's certain items that would apply to all investors by

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specifically, but I'm glad to see that it provides discretionary powers to protect the assets. I have relied on my duties as a fiduciary to the assets and to the funds to do everything within my power to preserve them.

THE COURT: Okay, you've now lost me. This fund has only a single policy?

MR. ELAM: Right.

THE COURT: Aren't you asking questions about co-mingling of assets between --

MR. ELAM: Yes, Your Honor.

THE COURT: -- this particular fund and the related trust and --

MR. ELAM: Right.

THE COURT: Hold on, let me finish the question -- and related corporation, fund trust incorporation, which has a single policy, with other similar funds, trusts, and corporate entities that have other policies. Isn't that different from this?

MR. ELAM: Well, each one of the different corporations would be signing the same policy. So it would be our position that she can take whatever measures to --

THE COURT: Well, there's different policies.

virtue of this contract that they signed, namely, restrictions against transfer, et cetera.

My actions were honestly taken to preserve the assets to the best of my ability for the benefit of the beneficiaries within the closed funds. And I would -- I haven't, given that I'm here with very little notice, and I had little time, and my attorney, he's totally new to all of this, even knowing what a life settlement was overnight, we have had little time 10 to prepare and to offer a more definite explanation.

MR. ELAM: We have no more questions, Your Honor.

THE COURT: Anything else?

MR. O'QUINN: No further questions, Your Honor.

THE COURT: Thank you, Ms. Peck. You can step down. Let's have Mr. Gold go first.

18 MR. CHARBONNEAU: Your Honor, your exhibits 19 are unredacted?

20 THE COURT: I have all redacted exhibits, 21 except for what is now admitted as 13, which is otherwise identical to 8. Do I need anything else

22 23 unredacted?

24 MR. CHARBONNEAU: I don't think so, Judge. 25 If there was an unredacted copy I wanted the Court to

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have it, but --

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THE COURT: Okay. I'm not concerned because all it is is the name of the insured, policy number. and we've had some testimony about that as well.

MR. GOLD: As Your Honor just heard through Ms. Peck's last series of answers to direct by her counsel, and as Your Honor pointed out, those actions that she has taken that are supposedly covered by the clauses that her counsel had her read, as you point out, refer to the fund.

The fund as identified in that particular prospectus is the CLSF III/IV fund. It is not funds. It is not every CLSF fund. It is that fund. And each prospectus that I believe Your Honor will perhaps have the displeasure of seeing over the course of this case, will have similar language, but identify a different fund.

So to come back to that point, Your Honor, I think you were getting at Ms. Peck's authority to co-mingle funds, to use investor funds from one fund to pay the premiums of another fund.

In this particular instance it may seem fortuitous and perhaps to Ms. Peck it seemed fortuitous, that the policy, the Herkowitz policy that we've been talking about, that is the property of the

next premiums are due, because as we've indicated to you before, our clients just will not pay her more money to preserve the policies.

Now, the flip side of that is our clients certainly would pay an interim trustee, or a trustee, an independent fiduciary appointed to protect their interests, those very funds to preserve -- to preserve that policy on a going forward basis, Your Honor, and create the adequate reserves where that trustee could administer the alleged debtor going forward. That's point one.

Point two is, as Your Honor heard through Ms. Peck's testimony over and over, through her efforts to collectivize premiums for the benefit of, as she characterized it, all of the investors, that action is, we would submit, ultra vires, and not supported by the individual trust documents. In this instance, as Your Honor looked through the trust agreement for CLSF III/IV, you pulled out the provision itself that prohibits her from doing so.

So in this particular instance, while our alleged debtor may be the beneficiary of that transfer, there is another debtor -- or, I'm sorry, there is another fund out there and another trust out there, which is now the victim of a fraudulent

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alleged debtor, that that premium has been paid, and that premium was paid on Monday, just before a termination, or just before a lapse.

A couple of points to be made about that, Your Honor. It doesn't cleanse, it doesn't serve the purpose that Mr. Elam had mentioned at the beginning of the hearing, to basically remove the danger, remove the threat of irreparable harm to the investors, because we may very well be back here in another few months when Ms. Peck, as is consistent with her testimony, once again is without funds to pay the premiums, to preserve that policy on a going forward basis.

Mr. O'Quinn asked her on direct whether she had adequate reserves going forward to pay premiums for the various life insurance policies. Her testimony was that she does not.

THE COURT: Well, that's not surprising in light of the letters. I mean, what she says is that she's attempting to bring in the funds in order to do that.

MR. GOLD: That's right. And that's important for a couple of reasons. One, as I pointed out, if we don't get the relief we're seeking today, we could be back here in the next quarter when the

transfer. So our alleged debtor here may very well be a defendant in a fraudulent transfer action. And if we don't have a trustee appointed in this case, we may very well have one appointed in another who turns around and would sue this alleged debtor, and this alleged debtor may or may not be in bankruptcy at that point.

But I think what Your Honor is seeing is that the actions taken by Ms. Peck to do what she terms is in the best interest of the investors generally, is not supported by the trust documents, is, in fact, a violation of her duty to the individual beneficiaries that have been identified under the trust document that Your Honor has in front of you. Those beneficiaries are named.

For Ms. Peck to claim that she is receiving exhibits to trust documents that she is signing ahead of time, without seeing who those named beneficiaries are, who are, by her testimony, tacked on after the fact, strange credibility, certainly that's a determination for Your Honor to make.

But I would imagine any trustee, who is also a licensed attorney, whether or not in the appropriate state, would probably take the extra step of seeing who it is to whom she owes that fiduciary duty,

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especially when those beneficiaries are referenced in the trust document itself.

So the point about the investors being made known to her, if it was not made known to her, she owed them duties anyway. She owes them duties now. And she doesn't just owe them duties from the time that the PCI fraud was discovered.

Let's talk about that for a second. Your Honor had asked up front about sort of the situation regarding what are the structure of these funds, how are the premiums paid, how are investor moneys taken care of, what was the flow of money, just explain the structure to me. We did that, and certainly Ms. Peck did that through her testimony.

One of the very last things she testified about on Mr. O'Quinn's direct was a specific transfer of, I believe it was 29 million dollars, overseas. And her testimony was that after the PCI fraud was discovered, her testimony was, we became concerned that the authorities would not let us make more transfers out of the Watershed trust accounts, and as a result, through, I believe her testimony was the direction of Mr. Moens, transferred money out of the trust account.

And I couldn't tell you whether you it was

be pulled into this case at some point very soon, to allow her to remain in a position of fiduciary trust just flies in the face of what real fiduciary duty is. She's acting in a way that's in violation of the trust documents. She's facilitated transfers that are in violation of her fiduciary duty.

We haven't heard anything from her today that would cast any doubt of the findings in the FIOD report. I know it's not in evidence right now, but certainly, as the case unfolds, I believe everything we'll see will vindicate the findings in that report.

For purposes of today, Your Honor, I think you've heard enough to appoint an interim trustee. As Your Honor pointed out with one of your more pointed questions before, unless through counsel and through her testimony she could tell you how it is that those intertrust transfers were okay, you would appoint an interim trustee. I don't believe that explanation has been made. She hasn't justified those actions. She hasn't shown why, under the trust documents, or even the prospectuses, why those transfers are okay. I see no alternative but to appoint an interim trustee, Your Honor.

THE COURT: Mr. Elam. And Ms. Feinman, I

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the trust account pinned to our particular alleged debtor, because it sounds like there's really just one trust account that she claims is owned by Watershed,

but that transfer was made to Dubai, it was made to Dubai after the PCI fraud was discovered, how that transfer could be justified.

It could have been made to protect investors, and how that could have been somehow either disclosed that a transfer like that could be made either in the prospectus or any of the other offering documents that our investors received, or how it would have been justified under the trust document to which our debtors -- I'm sorry, our petitioning creditors are appended as beneficiaries. I don't think under any of those documents a transfer of that sort would have been justified, or could be approved even after disclosure.

I think what we've seen, Your Honor, are multiple violations of Ms. Peck's fiduciary duties. Certainly not just to these petitioning creditors, but to the investor body in general.

I think what we're looking at is a situation where, if she's allowed to stay in control of this particular debtor, and certainly of the debtors who are out there on the horizon, and I believe going to

will ask you for any input after Mr. Elam. Yes.

MR. ELAM: Your Honor, we're here on an emergency motion to appoint a trustee.

We have gone through different background and things that I don't think really are focusing the point on this debtor. We're here under one entity and one entity only. And we're here to look to see if the assets have been diverted, depleted or secreted. They haven't. We've shown that she's actually taken steps that would save them.

Your Honor, we would point out that the balancing test that you had mentioned when we first started, that if she is not allowed to continue as the trustee, that, as of September the 22nd, these assets -- these policies will lapse.

I'm sure the petitioning creditors can stand here today and say, we're going to, you know, put money in. That doesn't mean that they're going to when we need to. And we think that if we don't, that this policy will end up lapsing.

Ms. Peck is the trustee that has working knowledge of what's going on. She knows what she needs to do to maintain the status quo. We think that the petitioning creditors have not shown anything that's happened to this debtor. They may have shown

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something to other debtors, but that's not properly before the Court.

We do challenge the standing, which, in our answer to the involuntary, we will challenge standing. I think we've shown that MQIC is violating the trust documents themselves by the transfers to them. We don't think that it's a proper creditor before the Court.

9 THE COURT: They're not the only movant, are 10 they?

MR. ELAM: Right.

THE COURT: So I think it's multiple.

MR. ELAM: And we would like to be given certain -- some time to review the actions of allowing Ms. Peck to transfer payments from other debtors.

Other than that, we feel that the petitioning creditors have not met their burden of proof.

THE COURT: Understood. And before I ask Ms. Feinman for any input, I need to make sure, Ms. Peck, that you understand that Mr. Elam does not represent you. He does not represent you individually. He does not represent the trustee. He does not even represent the trust. His role here is

report. There were two objections, a hearsay objection and also an authentication objection.

Assuming that the Rules of Evidence apply in general on this context, and I'm going to get to that issue next, the hearsay objection is overruled. I believe that under 8038 it satisfies the public records exception. I did look at the case law which was tendered, and I think that it's an appropriate response to that objection.

With regard to authentication, assuming that 901 and 902 apply in general in a prophylactic way in which they would otherwise apply in a trial on the merits in the District Court or here, I do not believe that the authentication objection is overcome.

There are specific rules governing this kind of document. It is possible to allow conditional admission of the document, but I think that the requirement for investigation means a reasonable opportunity to investigate, which has not happened here.

Now, I mentioned earlier that the 10th Circuit, in a statement that I would probably never doc, I'm going to read you the sentence that is in the 10th Circuit decision, "The Federal Rules of Evidence do not apply to preliminary injunction hearings".

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corporation that holds this particular insurance policy.

to represent the alleged debtor, which is a

There are inherent conflicts that arise that makes it very difficult for him, and in fact, anybody who represents a debtor in a Chapter 11 or a Chapter 7 corporate case, particularly in an 11, or under this context. You need to keep that in mind. Mr. Elam does not represent you personally. And I want to make sure you don't get into that gray area. Ms. Feinman.

MS. FEINMAN: Yes, Your Honor.

The U.S. Trustee really is appearing today just to ensure that if the Court does direct the appointment, that we're aware of it and that Section 303 and all of the requirements are followed.

I don't have -- at this point I don't have a position with respect to whether the Court should direct the appointment of a gap trustee.

THE COURT: All right. Very good. Thanks.

There were two matters, two documents, proposed Exhibits 1 and 2, which I withheld ruling on. First of all, let me address the specific evidentiary issues, and then evidentiary issues in general.

They are documents 1 and 2. One of them is a report in Dutch, and 2 is a certified translation of the same

Period. At all. I don't think I would ever go quite that far, but I do think that this, and I'm going to get to the connection between this, a 303(f), 303(g) matter, I know this is (g) and not (f), and how they are related to a preliminary injunction matter.

I think the 1st Circuit in the preliminary injunction context put it in an appropriate light, and I'll give you the cite, it's 805, Fed 2d 23, it's a 1986 decision, and the plaintiff is A-s-s-e-o, Asseo against Pan American Grain.

The Court made it clear around page 25 that when you have an injunction context where you're considering emergency relief, taking into account the kind of weight and factors that are also inherent in 303(f) and (g) actions, that the Court doesn't look solely at the Rules of Evidence, you have to back up from it a little bit, and determine, given the expediency, what weight you're going to give to things.

Remember, this is not a jury trial. It's a judicial action, a Judge acting on his own, and I am, I think I'm allowed to take into account the context. There are a number of cases you can find that say a 303(f) action is essentially a preliminary injunction matter. I think (g) falls under the same.

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So I would overrule the objection with regard to 1 and 2 and admit the report.

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(Exhibits No. 1 and 2 admitted.)

THE COURT: In the end, I don't think it matters. I don't think that's dispositive. That is not, although it's helpful in me reaching a decision here, I can reach a decision without referring at all to Exhibit 2. I don't need to look at it.

Let's look just briefly at what's been requested. We have a petition. The summons actually is not yet served. I assume it will be served. Let me make it clear that service by mail at the address given at the beginning of this hearing, will be sufficient for purposes of the rules.

And you may -- that does not mean that you are prohibited from serving it any other way that's allowed under the rules, including personal service if you so desire, but service on that address will be deemed sufficient, and will begin the clock ticking with regard to the response.

The request here is that an interim trustee be appointed. And 303(g) governs that. We need to know that there's been adequate notice, notice of service provision is not necessarily implicated in the statutory requirement, to the debtor, to the United

There is a fiduciary obligation involved. There's no ongoing obtaining new business. The business is to 3 deal with a single insurance policy and to take the

4 legal rights associated with the underlying investment

and take advantage of them for the benefit of a 6 specific list of beneficiaries. It's not the usual

7 kind of harm that I see in one of these cases. 8 And so I think that the balancing side

9 favors the appointment of an interim trustee. That's 10 sort of really backwards, frankly.

Looking at substantial harm. Admittedly,

12 when I read the motion the thing that I focused on was

13 Exhibit 2. But during the presentation today the

14 facts which came out with regard to the co-mingling of 15 assets among the various entities was very troubling 16

to me.

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17 I'm going to go back to what I said during the presentation earlier. This is an involuntary 18

19 bankruptcy case. Under Section 541 as soon as the

20 petition is filed, we have an estate. That estate is

21 the assets only of this entity.

22 What is the entity? It is a Florida

23 corporation. It essentially owns only, there may have

24 been some money that it owned, but it owns only a

25 particular life insurance policy on the life of an

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1 individual. That entity is, in turn, controlled by a

trust, and the beneficiaries of that trust have the

3 benefit of the life insurance policy. It's the entire

purpose of the trust.

5 The trust itself, and I have it admitted at both 8 and 13, 13 is an unredacted version, is a very 6 simple trust agreement. Ms. Peck is the trustee.

8 There are specifically listed beneficiaries. There

9 are a limited number of enumerated duties and controls 10 in this particular trust agreement. Otherwise, it

11 incorporates the Florida Trust Code.

12 The Florida Trust Code reflects essentially

13 theis statement of trust. It's very straightforward. 14 The primary duty of a trustee -- the primary two

15 duties are protection of trust assets and duty of

16 loyalty. We have, I believe a concern in both regards 17

in this case.

Each trustee is a fiduciary independent of his or her actions as trustee in any other matter for which they may act as trustee, unless the trust specifically provides otherwise. So if you have a hundred trusts, you are a different person for each

trust. The trustee is an independent person for

24 purposes of each trust.

That independent person owes a specific

States Trustee, and that, in my view, has occurred.

The standard stated in the statute is, if necessary to preserve the property of the estate or to prevent loss to the estate. It seems very simple when you read those two things. In reality the Courts have applied a gloss to those, as you all know. And it really boils down to two different steps in the analysis.

The first is whether there will be substantial likelihood of loss or some other harm to the estate unless the status quo is maintained by the appointment of an interim fiduciary answering to the Court. And the second is to balance that harm, to see what harm there might be to the alleged debtor.

I'm going to jump briefly to the balancing, just to comment. The balancing, as many of you know, because we've had an amazing number of involuntaries in this District in the last couple of years, usually the harm is, we have an operating entity whose reputation will be substantially harmed by having a pending bankruptcy, by having somebody who has taken control of the entity.

23 This is not your usual entity, operating entity. Its sole purpose is to facilitate a specific investment with a specific set of beneficiaries.

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fiduciary duty to the beneficiaries of each and every trust. That duty of loyalty and that duty to protect the trust assets applies solely to the corpus of that trust.

It is inappropriate to give away the assets of the trust. You can make loans, of course. The Florida Trust Code allows for loans and investments. In fact, the trust agreement specifically allows for investments which are, I think prudent is the word that it uses.

Nothing I've heard suggests that the co-mingling amounted to prudent investments. In fact, there was nothing that would lead me to believe there's any thought given to whether or not the funds would be repaid among the entities.

Does it matter, as Mr. Elam, I think you made the best possible argument, and I suggested it before the break as well, does it matter that this particular debtor may have, in fact, benefited from that? It does not.

And the reason it does not is because if it, in fact, did benefit, that's an ephemeral benefit. It actually subjects the debtor to a claim. So the trustee has put the debtor in the position of being sued, and I think that is inconsistent with a

pay premiums, and pay in money to allow the debtor to make premium payments, but they didn't the last time 3 apparently, either, but there's no reason for me to believe that in order to protect their investment the 4 same parties who made payment over the last week in order to facilitate premium payment earlier this week 6 would not do the same thing. I think I'd be guessing in either way, but given what I heard in terms of 9 testimony today, I would be concerned about what's 10 going to happen next. 11

So I will direct the United States Trustee to appoint an interim trustee in this particular case.

Is there any question before I go on to one last matter? I'm going to address the bond issue next. No questions? All right.

If you go and look at the rules, you'll see that Rule 2001, it actually sounds like a command, Rule 2001(b) says that I have to set a bond in an amount approved by the Court, and it's designed to indemnify for potential claims under 303(i), but it doesn't say how much that bond needs to be.

In my view, given what I've heard today, and given the fact that there's only one asset, I do not think that -- and the asset is an insurance policy, which apparently is still in play, I do not believe

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fiduciary duty.

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So what do I have? I have a debtor that is potentially part of what may become a web of a number of related cases. We don't know, we'll see where that goes. But in the meantime, a number of related entities where the debtor's principal and the trustee of the trust has testified today that funds have been co-mingled, and that her intention, in fact, was to continue to do so.

I think that that poses a risk of substantial harm to the estate on an ongoing basis, and certainly supports the appointment of an interim trustee. And so based solely on that, I would appoint an interim trustee.

Based on my admission of Exhibit 2, I have to say that that can only add to the analysis under 303(g). It appears to be a credible report that at various times funds are transferred out of accounts that were maintained in connection with the debtor's business in a manner that places a great deal of doubt on whether those were appropriate transfers. There are concerns about the payment of premiums here.

23 I'll address Mr. Elam's, one other argument that you made, Mr. Elam, suggesting that we may not -we don't know whether these particular creditors will

that a bond is necessary in this case. I would require a bond of zero in this particular case.

It appears to me extremely unlikely that the debtor is going to be able to effectively oppose an entry for order for relief in this particular case, based solely on the evidence admitted, other than Exhibits 1 and 2, I should point out. It appears that the debtor has, through its principal, admitted a dire financial condition, and might make it very easy for the petitioning creditors to prove their case under Section 303.

I do not see how there is any potential for harm to the alleged debtor under the circumstances of this case. I don't see how there could possibly be a claim under Section 330(i). It is extremely unlikely, and therefore a bond of zero is appropriate.

Now, the Code is set up to provide that, and I think it's appropriate to say in the order, that if the debtor wishes to reobtain control over its assets, that it can post a bond in order to do so.

Based on the limited data I have, I do not know whether there's other assets that were potentially the debtor's assets. I do know there's this one insurance policy and its face value is 10 million dollars, and that seems to be undisputed. And

Page 157 Page 159 therefore, the conditional bond will be 10 million 1 dollars. The debtor may reobtain control over the 2 CERTIFICATE 3 assets by posting a bond of 10 million dollars, and the order shall so provide. 4 4 The State of Florida 5 5 Any questions? All right. Thank you all County of Palm Beach 6 6 very much. 7 Yes, Ms. Feinman. 7 I, JACQUELYN ANN JONES, Court Reporter, 8 8 MS. FEINMAN: Your Honor, I just am curious, certify that I was authorized to and did 9 who is going to prepare that order? 9 stenographically report the foregoing hearing; and THE COURT: If you can address the two bond 10 that the transcript is a true record of my 10 stenographic notes. 11 issues, then I'm glad to have you do it. If you would 11 12 prefer that I do it, I will do it. 12 I further certify that I am not a relative, MS. FEINMAN: I would prefer that the Court 13 employee, attorney or counsel of any of the parties. 13 14 do it, because I don't know if you want to put 14 nor am I a relative or employee of any of the parties' anything else in there. attorney or counsel connected with the action, nor am 15 15 THE COURT: I will do it. I think I would I financially interested in the action. 16 16 17 rather do the order then. 17 18 18 In witness whereof I have hereunto set my Mr. Elam, you may not know the answer to this, is the petition going to be contested when it's 19 hand and seal this 30th day of August, 2012. 19 20 20 served? 21 MR. ELAM: I don't know the answer to that, 21 22 22 JACQUELYN JONES Your Honor. 23 THE COURT: All right. Thank you. 23 Commission DD 846540 24 MR. GOLD: Thank you, Your Honor. 24 Expires Feb 18, 2013 25 THE COURT: Thank you all very much. 25 Page 158 I know there was a little bit of levity at 1 the beginning of the hearing, but you should be clear, 3 and I know Mr. Elam knows me well enough, that I did not intend that to reflect poorly on the case. 5 Everybody has done a very good job, particularly Mr. Elam, who had five opponents, four, and had only 6 7 learned of the matter vesterday. 8 I think given what I've heard today, I would 9 have been very uncomfortable in continuing the matter 10 until next week. I'm putting that as mildly as 11 possible. Very good. Thank you all. Have a good 12 weekend. 13 (The proceedings were concluded.) 14 15 16 17 18 19 20 21 22 23 24 25